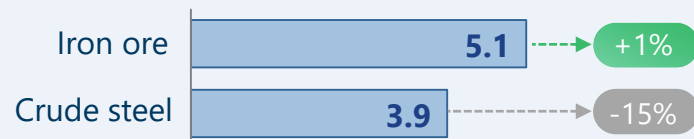


# NLMK GROUP KEY RESULTS IN Q3'21 COMPARED TO Q2'21

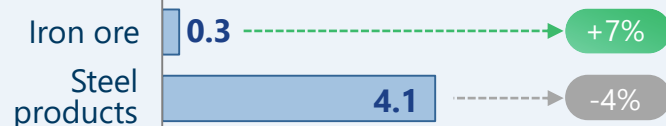


## Operational results, m t

### Production



### Sales to 3<sup>rd</sup> parties



Note: iron ore includes concentrate, sinter ore and pellets;  
share of high value added (HVA) sales increased by 3 p.p. to 66%



## Dividends

The Board of Directors recommended shareholders to approve Q3'21 dividend in the amount of

**RUB 13.33 per share**

The approval will take place on **26 November 2021** at the Extraordinary General Meeting (EGM)

The list of persons entitled to participate at the EGM will be compiled as of **1 November 2021**

The recommended date upon which the shareholders entitled to Q3'21 dividends – **7 December 2021**

Note: closing price per share on Oct 20, 2021 is RUB 220.04  
[Learn more](#) about dividends and NLMK's dividend policy



## Interesting facts

**NLMK is one of the TOP 5**

lowest cost steel producers in the world

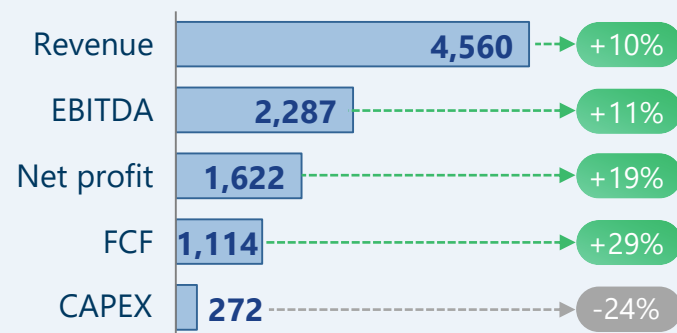
NLMK's products are exported  
**to more than 70 countries** (there are c.200 independent states in the world)

Thanks to NLMK's investments, **Lipetsk has become the cleanest industrial center in Russia** in terms of air quality, surpassing many cities with no production

Source: Worldsteel, NLMK



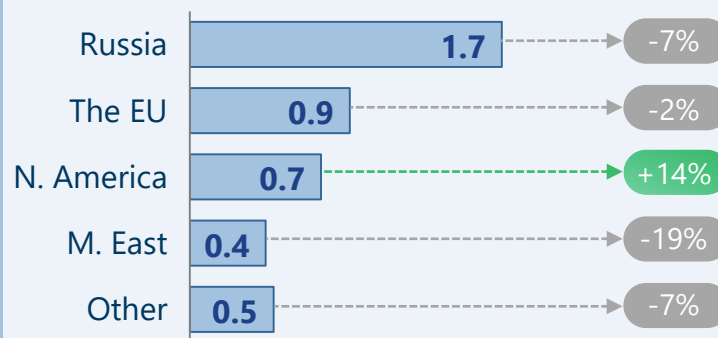
## Financial results, \$ mn



Note: FCF – free cash flow



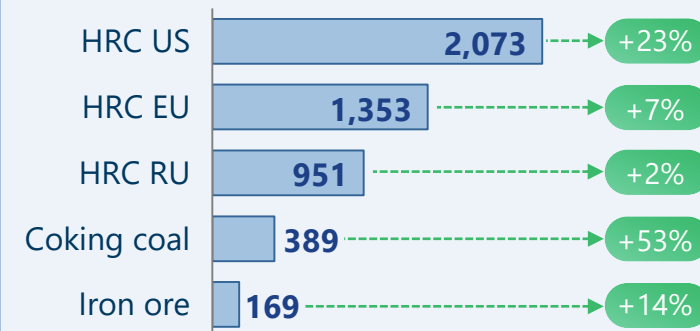
## Sales geography, mn t



Note: sales of steel products presented



## Market prices, \$/t



Note: HRC – hot rolled coil;  
Iron ore – CFR China, 62% JingTang