

NLMK

Q4 AND 12M 2012 US GAAP CONSOLIDATED RESULTS



Moscow, 26 March 2013

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INTERNATIONAL MARKETS

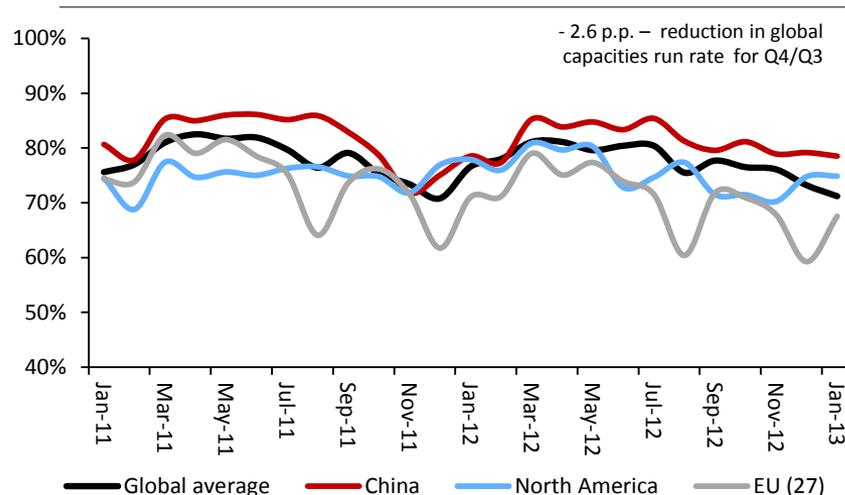
2012 OVERVIEW

- Demand markedly deteriorated in H2 2012
- Provoking massive destocking in steel products
- Prices dropped and capacity utilization decreased

Q4 2012 OVERVIEW

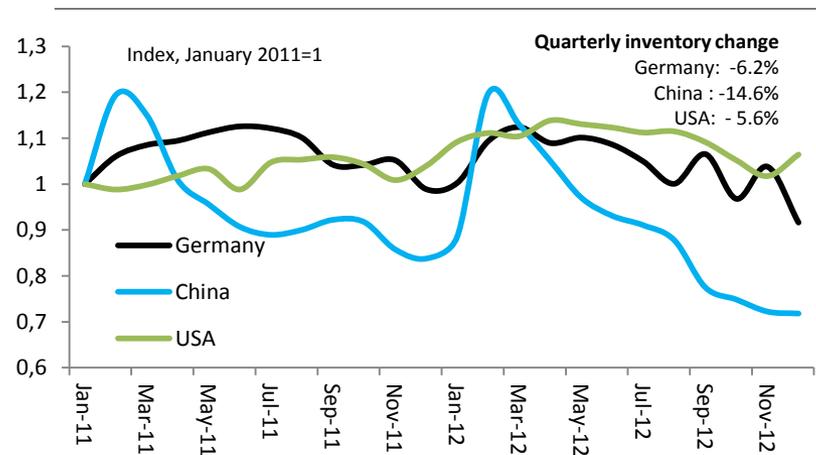
- Repetition of H2 2012 key trends
- Steel prices stabilized by the year-end
- In Q1 2013 demand somewhat improved driven by stocks replenishment and growth in iron ore prices

STEELMAKING CAPACITIES UTILISATION



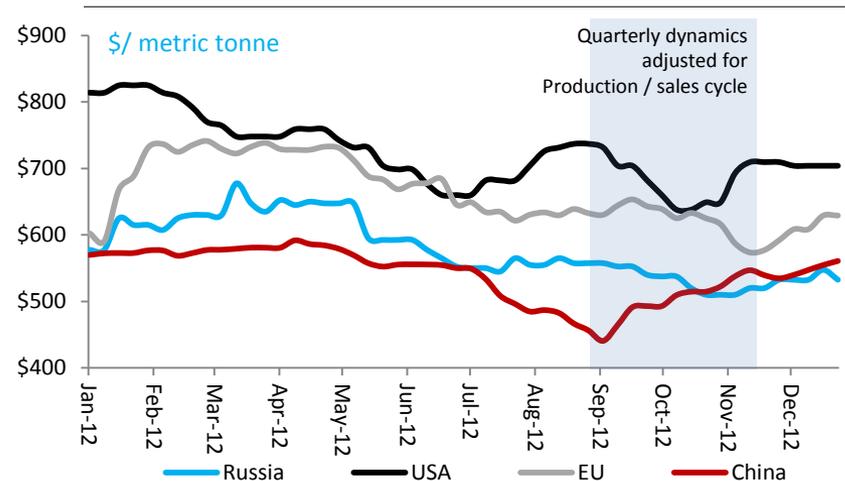
Sources: World Steel Association

STEEL INVENTORIES



Sources: CRU, Bloomberg (China statistic, Metals Service Center Inst.)

PRICES FOR HRC BY REGION



Sources: Steel Business Briefing

RUSSIAN MARKET

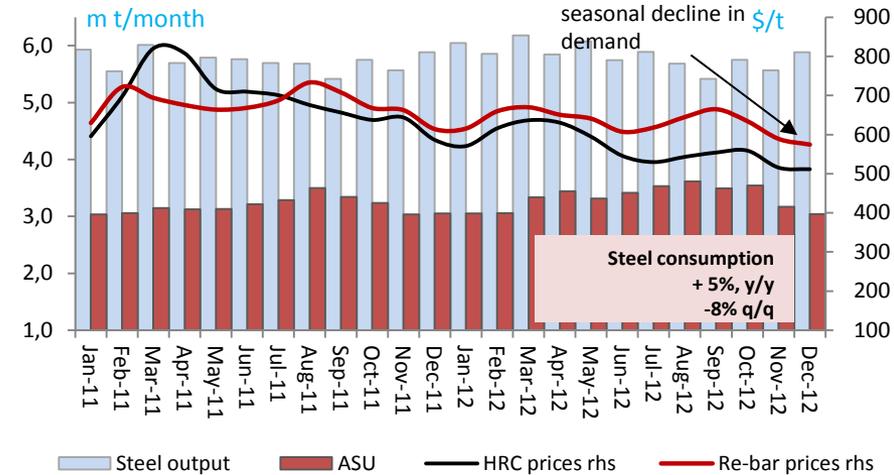
2012 OVERVIEW

- Steel consumption went up by 5%
- Construction market is the largest steel consuming sector – its share in steel demand expanded by 4 p.p.
- NLMK became the largest steel producer in Russia. with 20% share in the country steel output
- NLMK is one of the niche products suppliers

Q4 2012 OVERVIEW

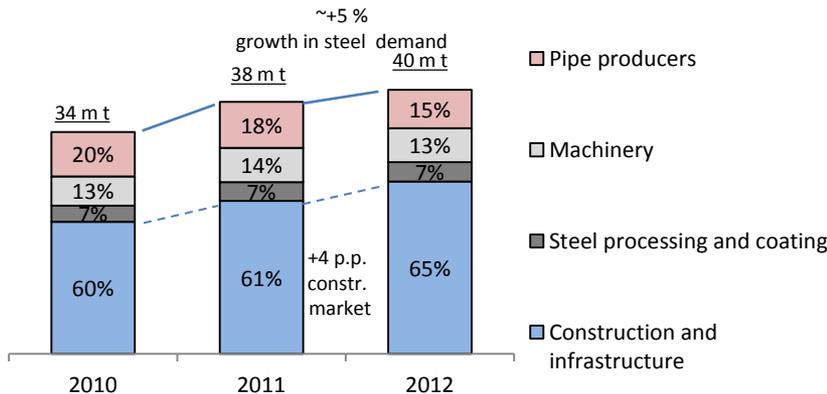
- Steel demand was seasonally weaker by 8% q/q
- Steel prices weakened by 2-7%
- ... and stabilizing in Q1 2013

CRUDE STEEL OUTPUT, CONSUMPTION AND PRICES

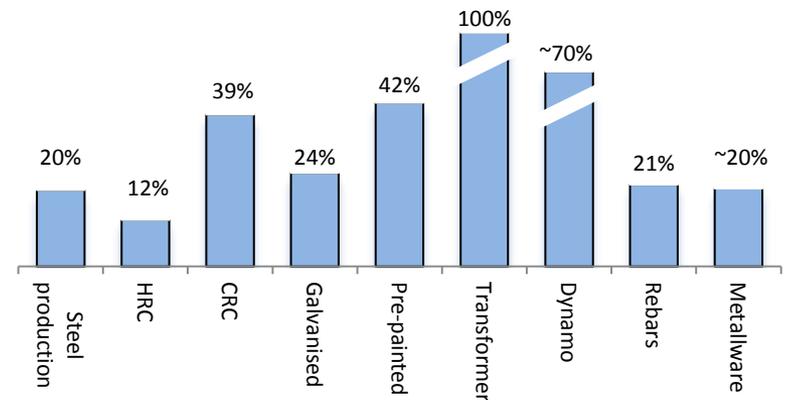


Sources: Metal-Expert (prices, consumption), WSA (steel production)

RUSSIA'S STEEL DEMAND STRUCTURE



NLMK MARKET POSITION IN RUSSIA



Production data for 12M 2012
Sources: Chermet, Metall-Expert, Company's data

PRODUCTION

>95% - CAPACITY UTILISATION RATE

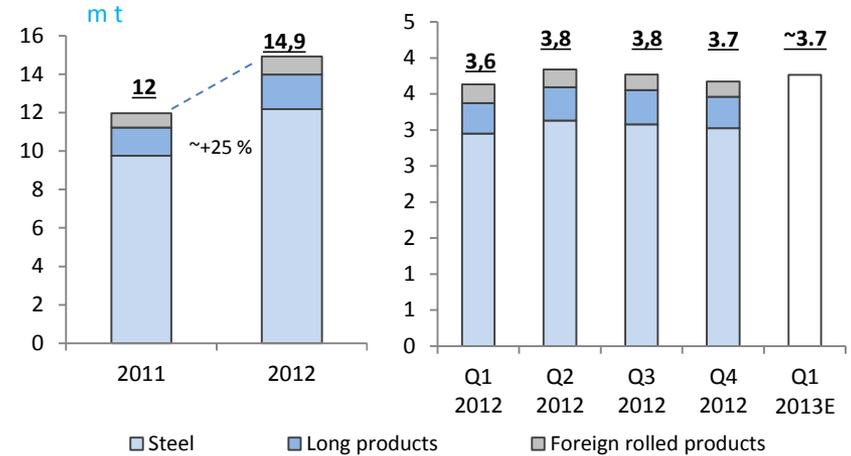
+25% - CRUDE STEEL PRODUCTION IN 2012 TO 14.9 MT

- Novolipetsk: 12.2 million t, +25% y/y
- NLMK Long Products: 1.8 million t, +23% y/y
- Foreign Rolled Products: 0.9 million t, +27% y/y

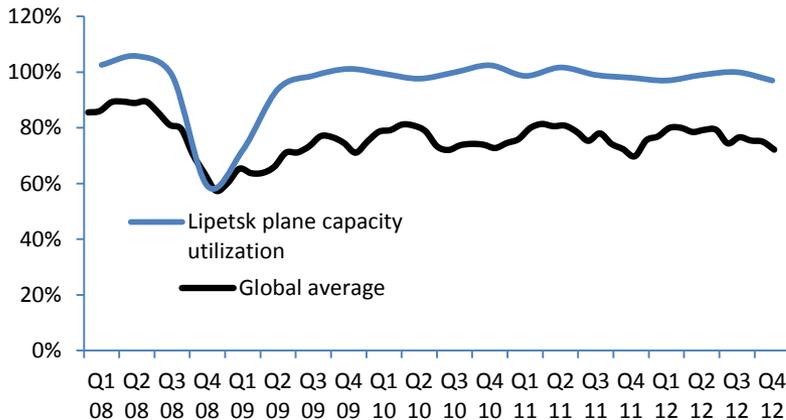
Q4 2012: 3.67 MT, -3% Q/Q

Q1 2013: 3,7 MT, FLAT Q/Q

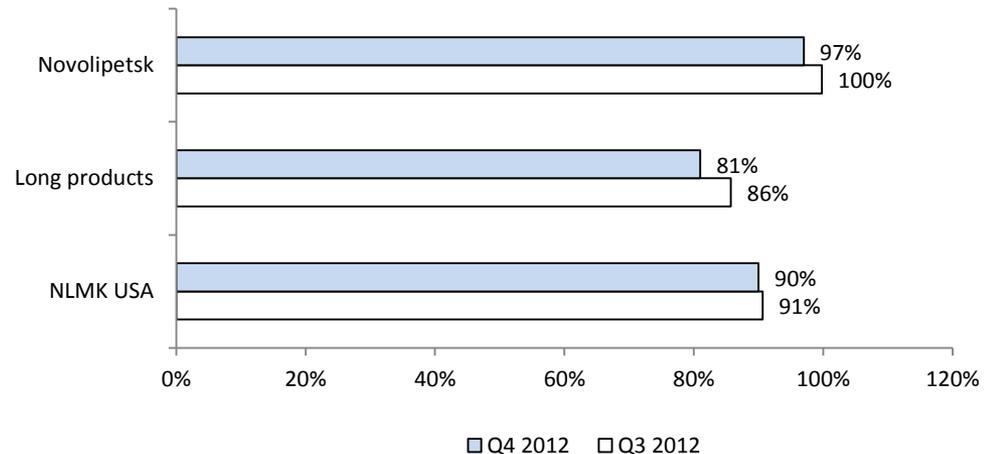
CRUDE STEEL PRODUCTION BY SEGMENT



STEELMAKING CAPACITY UTILISATION: NOVOLIPETSK AND GLOBAL AVERAGE



STEELMAKING CAPACITY UTILIZATION



SALES GEOGRAPHY

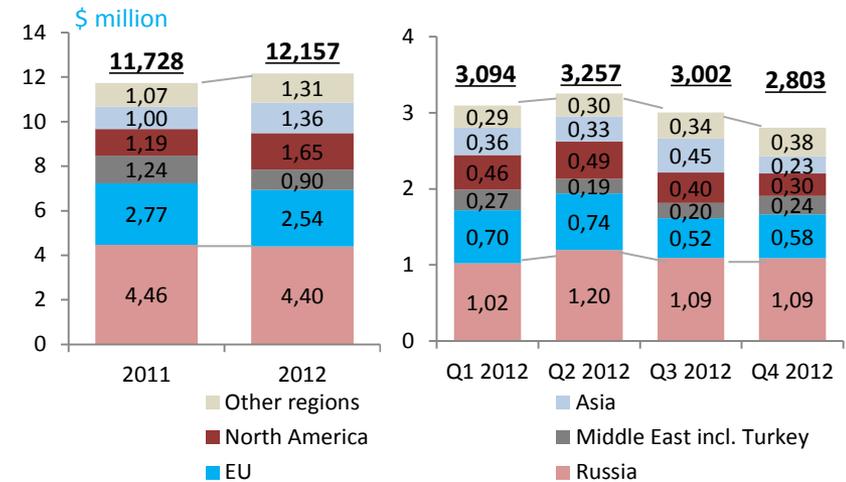
12M 2012: +18% GROWTH IN SALES TO 15.2 MT

- Driven by the launch of new steel capacity
- Intercompany slab sales were up +47% to 2.6 million t
- Growth in sales to growing Russian market
- Increase in sales to S.E. Asia
- In Q4 seasonal decline in domestic demand offset by growth in exports

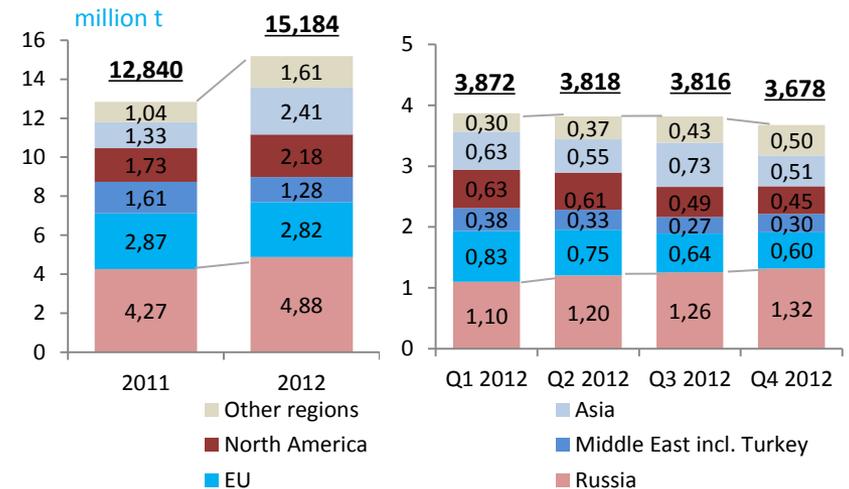
+14% Y/Y SALES GROWTH IN RUSSIA TO 4.9 MT

- Over 80% - share of sales to construction sector
- About 11% - share of sales to automotive (+100% growth)

REVENUE BY REGION



SALES BY REGION



SALES STRUCTURE

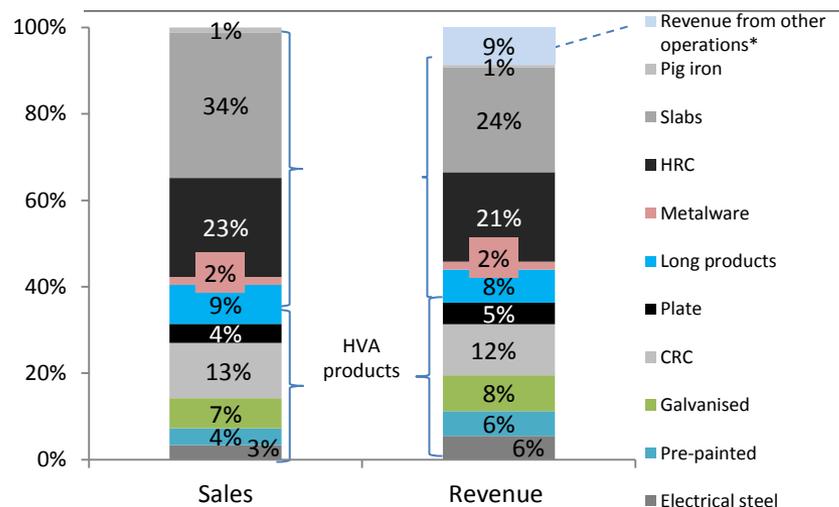
2012: +22% GROWTH IN FINISHED PRODUCTS SALES

- +20% - growth in high value added (HVA) to 5.4 million t
- - 3 p.p. – decline in share of semi-finished to 30%

Q4 2012: DEMAND FOR SLABS GREW IN GLOBAL MARKET

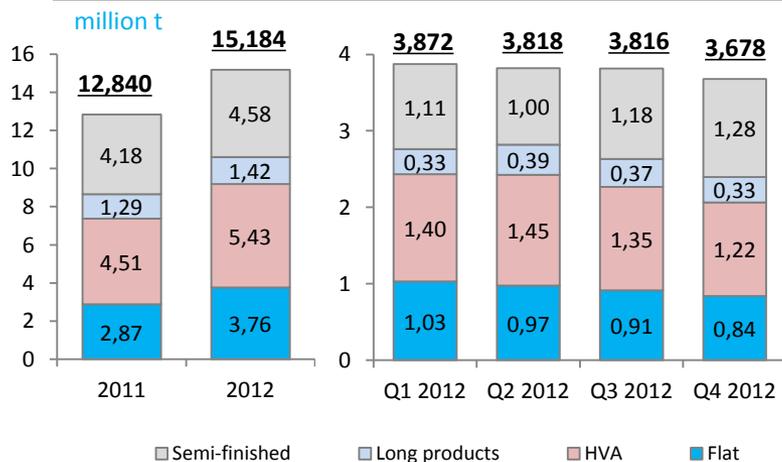
- 33% - share in value added products, or -2 p.p.
- Sales of slabs went up supported by better demand in international markets
- Sequential decline in plates sales due to upgrade of rolling operations at NLMK DanSteel

SALES AND REVENUE BY PRODUCT IN Q4

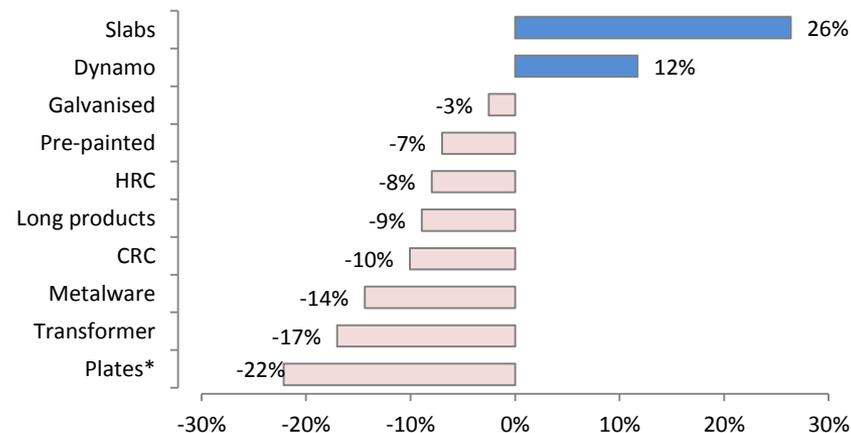


*Note: Revenue from other operations include revenues from sales of iron ore, coke, scrap and others

STEEL PRODUCTS SALES



CHANGE IN SALES STRUCTURE Q4/Q3



*Lower thick plates sales partially relates to the launch of new mill at NLMK DanSteel

INVESTMENTS IN 2012

STEEL PRODUCTION GROWTH

- BF#7 capacity of 3.4 m tpa fully ramped up and running
- Steel quality improvement, +30 new steel grades

QUALITY IMPROVEMENTS FOR THE NICHE PRODUCTS

- NLMK DanSteel rolling mill revamping
- Niche products development at NLMK Clabecq
- Transformer steel development program at Lipetsk site and VIZ-Steel

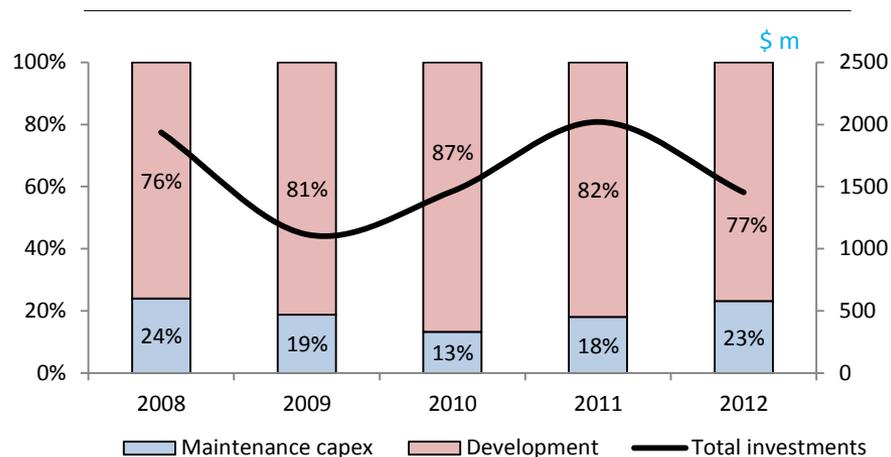
LONG PRODUCTS DIVISION DEVELOPMENT

- NLMK Kaluga mini-mill (EAF+ rolling mill) of 1.5 m tpa operational in 2013
- Development of scrap collection facilities

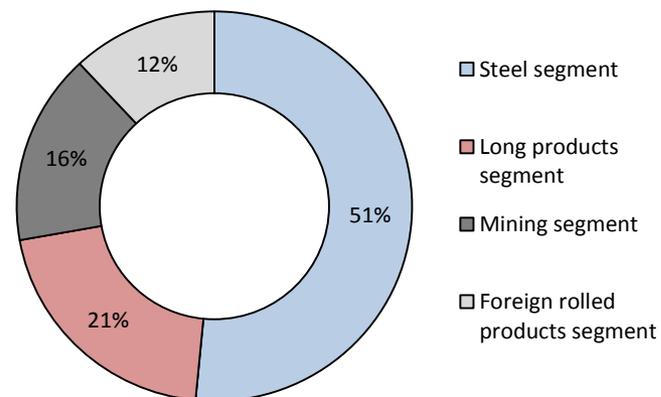
VERTICAL INTEGRATION

- Iron ore capacity growth with continued expansion of Stoilensky
- Coke-chemical projects (PCI, tar pitch, etc.) to reduce energy costs

5-YEAR CAPEX



CAPEX BY SEGMENTS, 2012



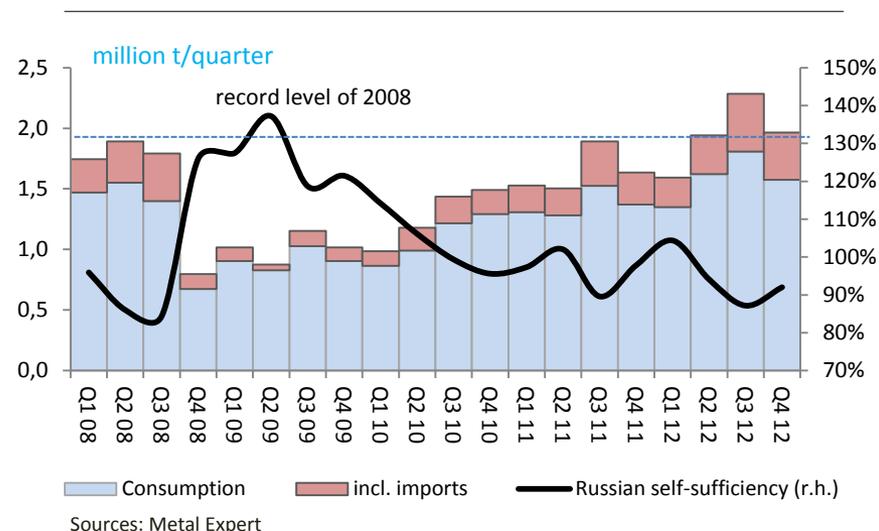
INVESTMENTS: NLMK KALUGA

MODERN EAF BASED FACILITY WITH TOTAL CAPACITY OF 1.5 MILLION T

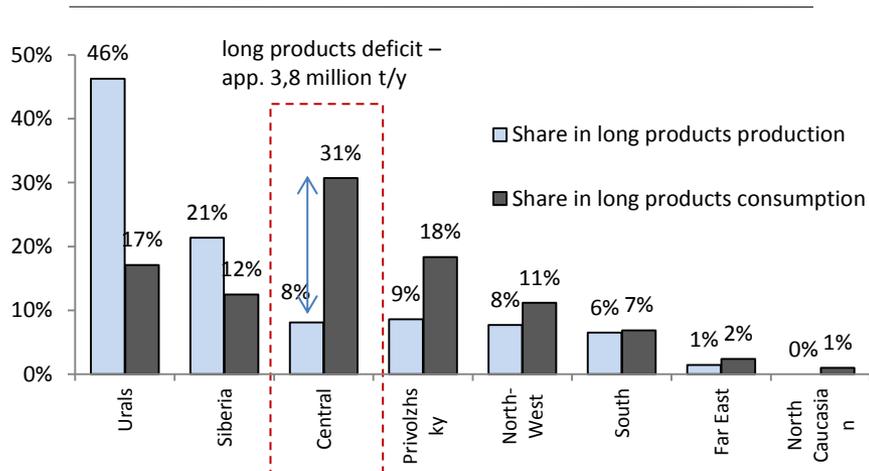
- 2012 re-bar consumption exceeded all-time record of 2008
- Construction sector offers strong demand for NLMK-Kaluga products: re-bar and sections
- Favorable location: 90 km from Moscow city
- Total investments c. \$1.2 billion (about 80% has already been invested)

NLMK-KALUGA TO TAP LONG PRODUCTS DEFICIT IN THE CENTRAL REGION

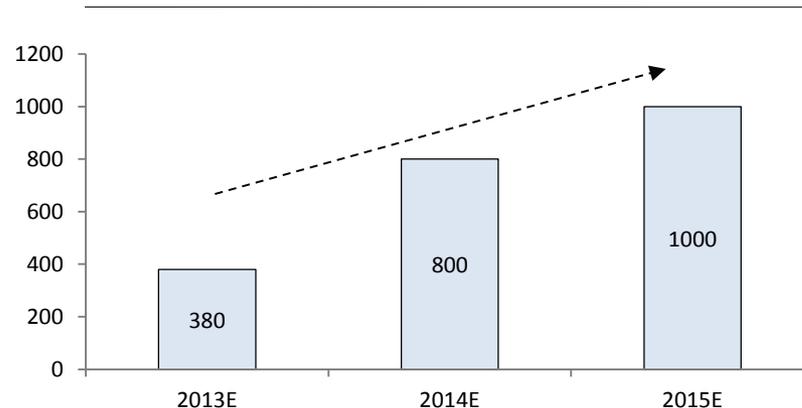
RUSSIAN RE-BAR CONSUMPTION



BALANCE OF PRODUCTION AND CONSUMPTION AT REGIONS



NLMK-KALUGA: PRODUCTIOIN PLAN



KEY HIGHLIGHTS

12M 2012 FINANCIAL RESULTS

- Revenue \$12,157 m (+4% y/y),
- EBITDA \$1,900 m (-16%),
- EBITDA margin 16% (-3,6 p.p.),
- Operating cash flow : \$1,825 m (+1%),
- Capex: \$1,453 m (-29%),

12M 2012 OPERATING RESULTS

- Steel output: 14,923 m t (+25%),
- Steel sales: 15,184 m t (+18%),
- Revenue/t: \$801 (-12%),

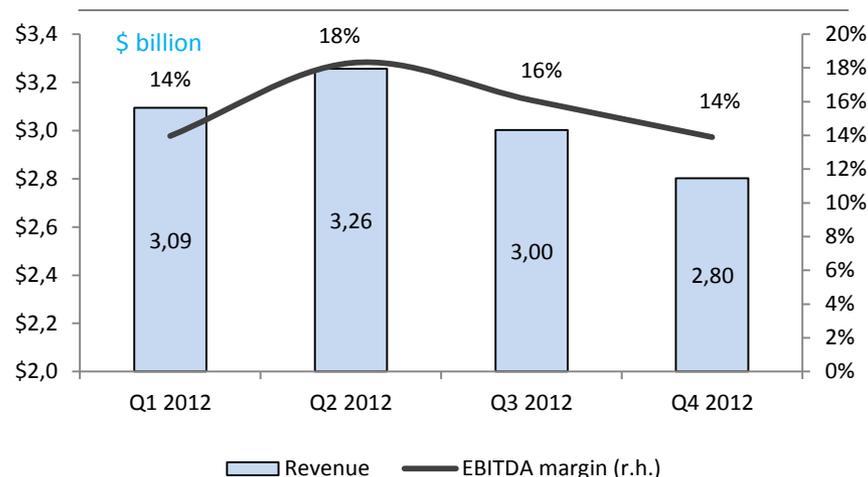
Q4 '12 FINANCIAL RESULTS

- Sales revenue \$2,803 m (-7% q-o-q),
- EBITDA \$390 m (-19%),
- EBITDA margin 14% (-2,2 p.p.),
- Operating cash flow: \$333 m (-51%),
- Capex: \$296 m (-15%),
- Net debt/EBITDA: 1.88

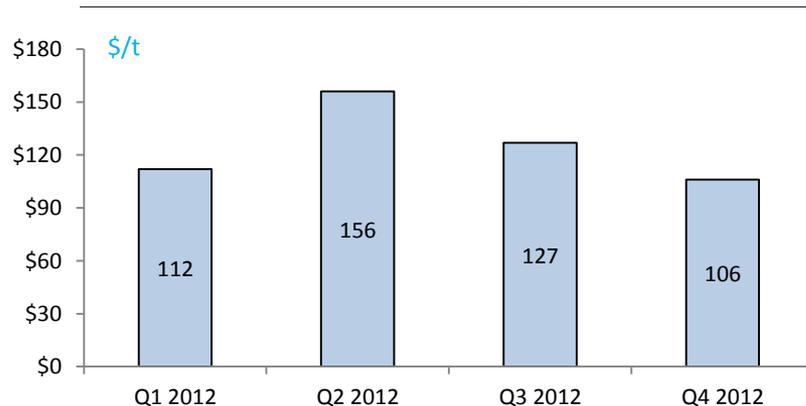
Q4 '12 OPERATING RESULTS

- Steel output: 3.674 m t (-3%),
- Steel sales: 3.678 m t (-4%),
- Revenue/t: \$762 (-3%),

REVENUE AND EBITDA MARGIN



EBITDA PER TONNE



PRODUCTION COSTS AND PROFIT

PRODUCTION COSTS DOWN BY 5%

- Impacted by further reduction in raw materials prices
- Strict control over operating expenses and overheads

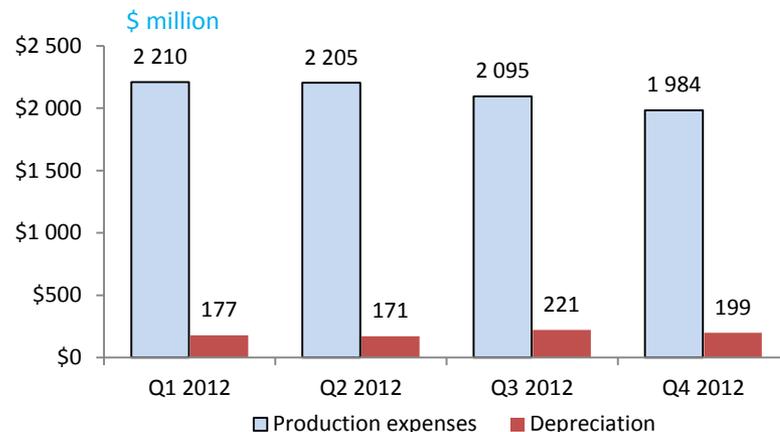
SLAB CASH COST AT NOVOLIPETSK WENT DOWN BY 6% TO \$361/T.

- Sustainable competitive cost advantage

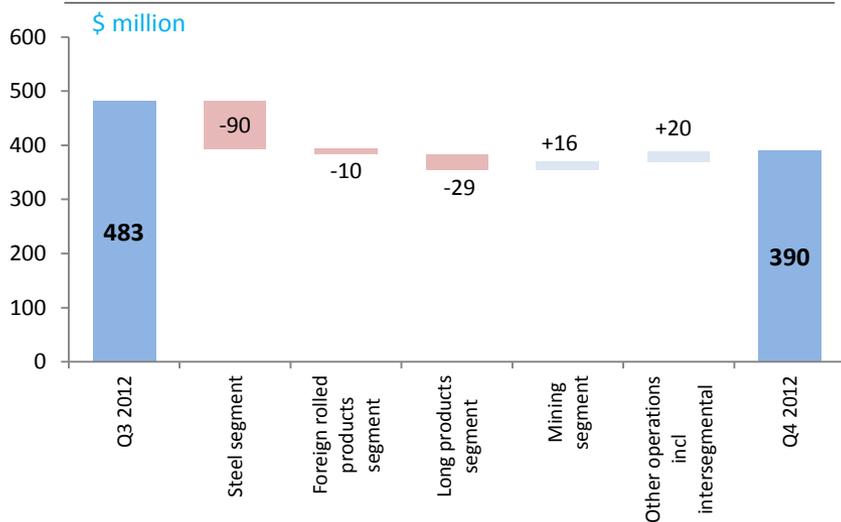
Q4 2012 EBITDA IMPACTED BY:

- The major EBITDA decrease applied to the steel segment (-\$90 million) and long products segment (-\$29 million) due to lower steel prices and sales

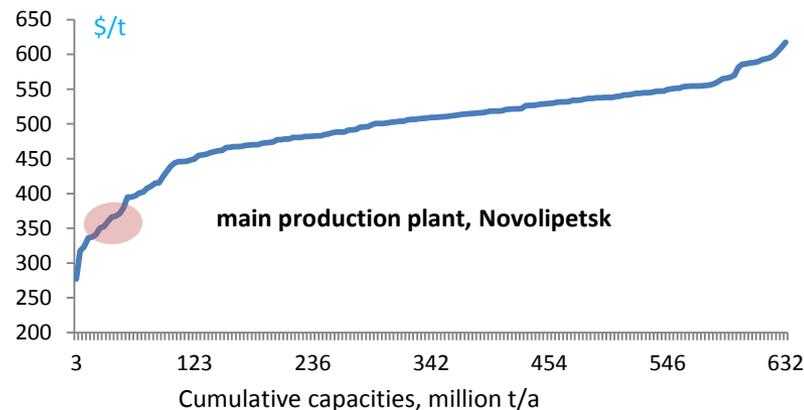
COST OF GOODS SOLD



EBITDA CHANGE BY SEGMENT



STEEL CASH COST GLOBALLY



CASH FLOW

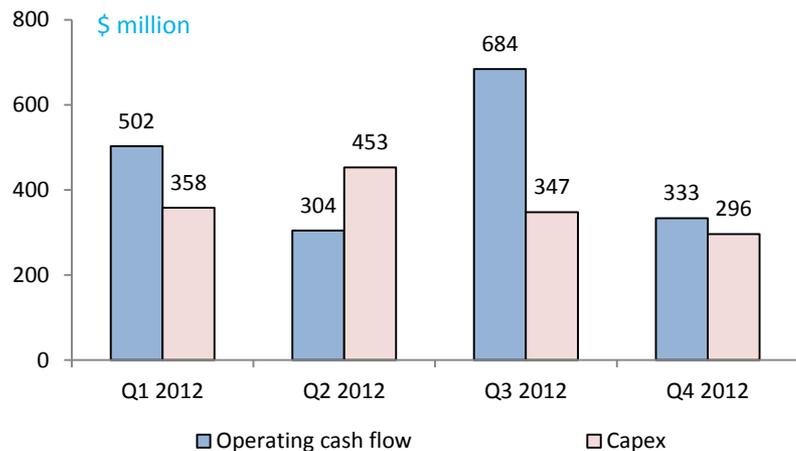
12M 2012

- Positive impact of working capital release on cash flow from operations (+ \$ 311 million)
- 2012 Capex fell 29% down to \$1,453 million as key capital intensive projected completed

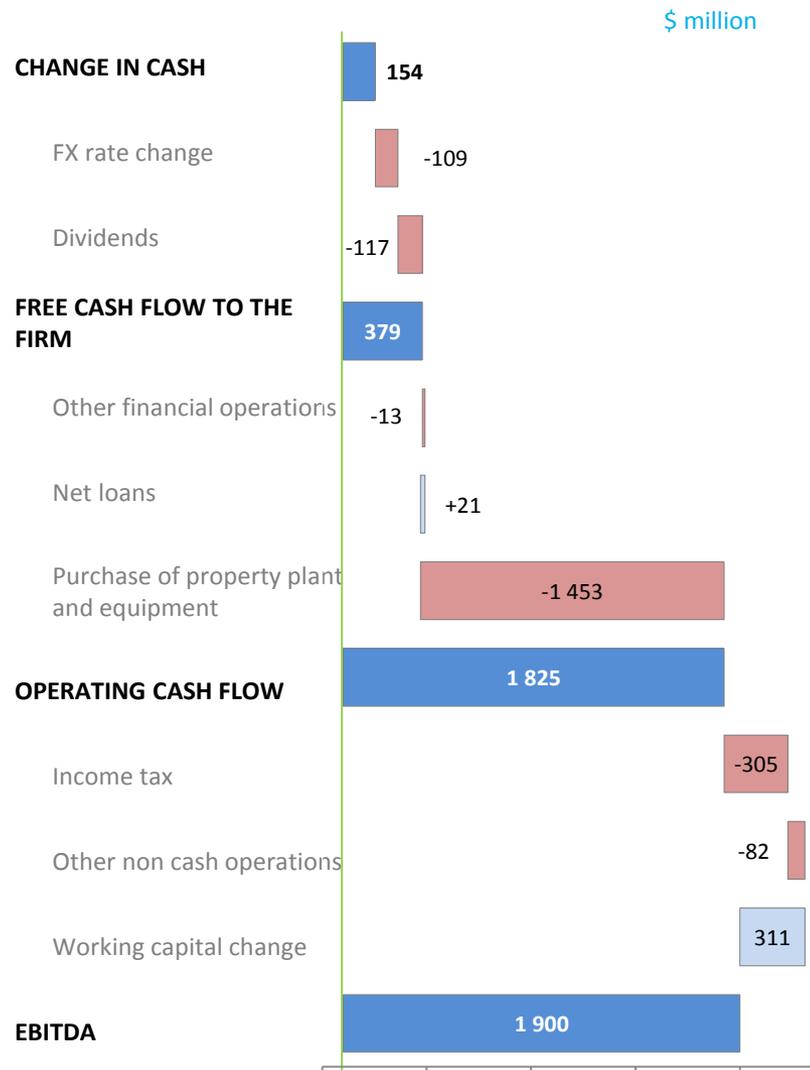
Q4 2012

- Q4 Capex dropped by 15% q/q to \$ 296 million
- Balancing the operating and investment cash flow
- Short-term liabilities repayment in Q4 (\$1247 million)
- Net financial outflow (\$748 million)

OPERATING CASH FLOW AND CAPEX



12M 2012 CASH BRIDGE



DEBT

DEBT POSITION

- Net debt \$3.57 billion (+3%)
- Cash and equivalents ¹ \$1.058 billion (-42%)
- Net debt / 12M EBITDA 1.88
- Gross debt \$4.63 billion (-12%)

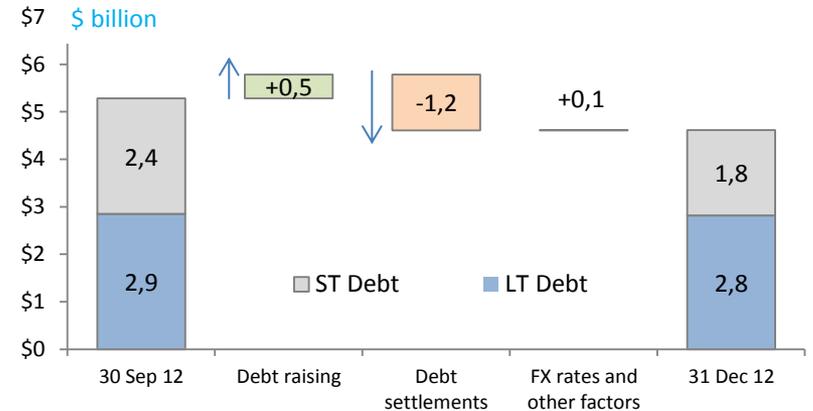
DEBT MANAGEMENT

- Settlement of current liabilities In Q4
- Average debt maturity extended to 3.1 years

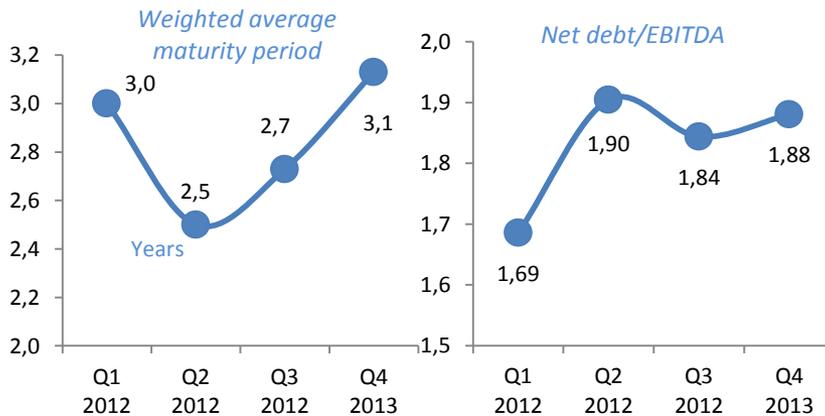
RATING

- Investment grade rating (S&P, Moody's, Fitch)

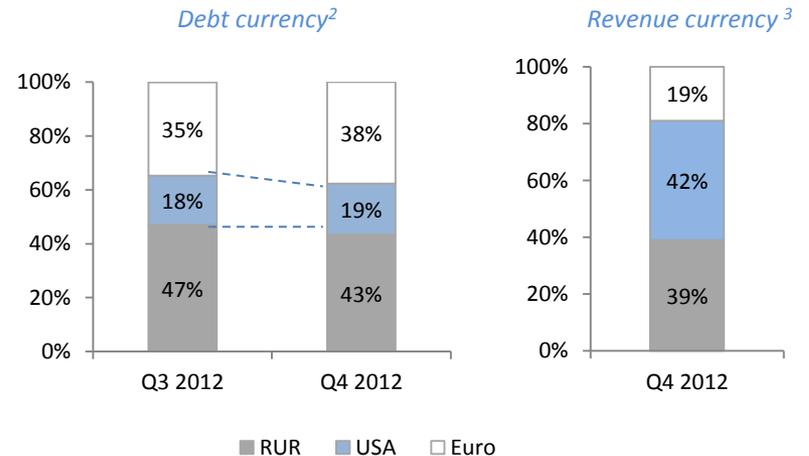
CHANGE IN DEBT POSITION



AVERAGE MATURITY AND NET DEBT/EBITDA²



CURRENCY OF THE DEBT AND REVENUE



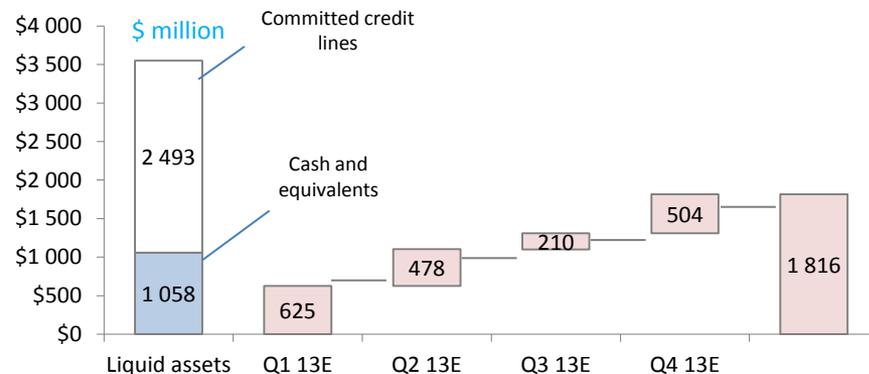
1. Cash and equivalents and ST deposits
 2. As of the end of the quarter
 3. Management accounts data

MATURITY

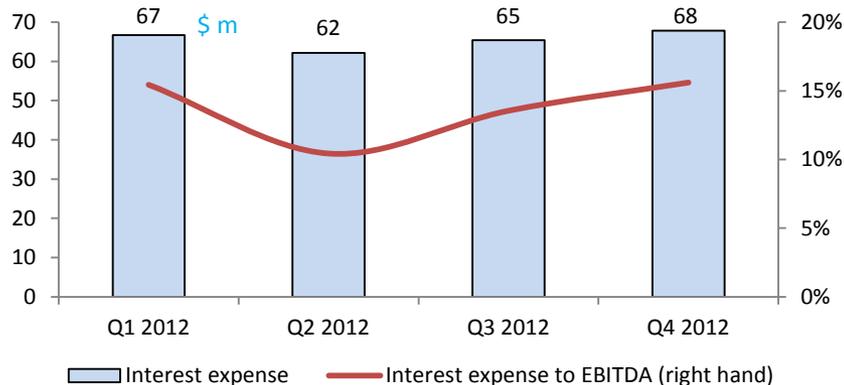
DEBT MATURITY

- Substantial liquidity cushion and portfolio of instruments for debt restructuring
- Short-term debt \$1.82 billion
 - Settlement of RUR notes in Q1 2013,
 - PXF
- Long term debt \$2.82 billion
 - Eurobonds
 - RUR notes,
 - Long term part of ECA and liabilities of European assets

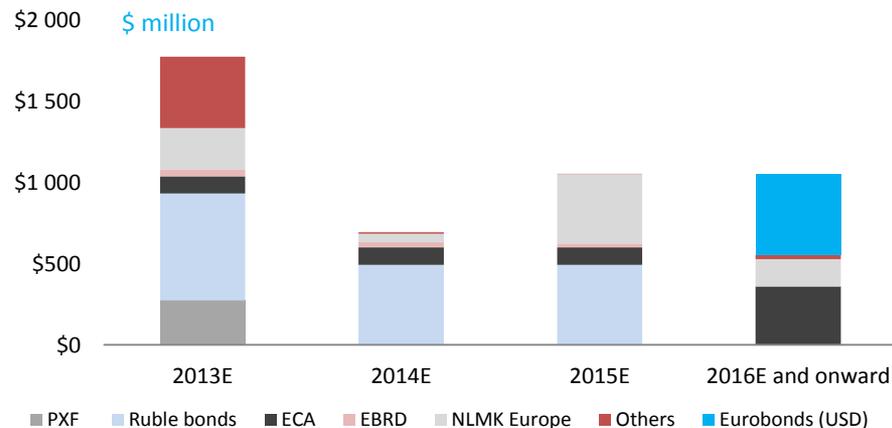
LIQUID ASSETS AND ST DEBT MATURITY ¹



INTEREST EXPENSE ³



TOTAL DEBT MATURITY ²



1. The ST maturity payments include interests accrued and bond coupon payments

2. The maturity payments do not include interests

3. Quarterly figures are derived by computational method based on reporting data for the 9M, 12M 2011 and for the 3M, 6M, 9M 2012 and 12M 2012.

OUTLOOK

MARKET OVERVIEW

- Steel prices somewhat improved in Q1 2013 amid restocking by traders and consumers, and raw materials prices growth

PRODUCTION

- In Q1 2013: 3.7 million t of steel (flat, q/q)
- 12M 2013: 15.5 million t of steel (+4% y/y)

FINANCIAL RESULTS

- Q1 '13 Revenue may decline by roughly 5% q/q
- Q1 '13 EBITDA is expected to be sequentially lower
- 2013 Capex to further decline by 20-25% y/y
- Debt level is expected to be at relatively stable level as compared to the last year

SEGMENTS

SEGMENTS CONTRIBUTION – Q4 2012

STEEL SEGMENT

- Revenue and profit decreased as prices went down

FOREIGN ROLLED PRODUCTS SEGMENT

- Negative result on the back of decreased sales and lower prices

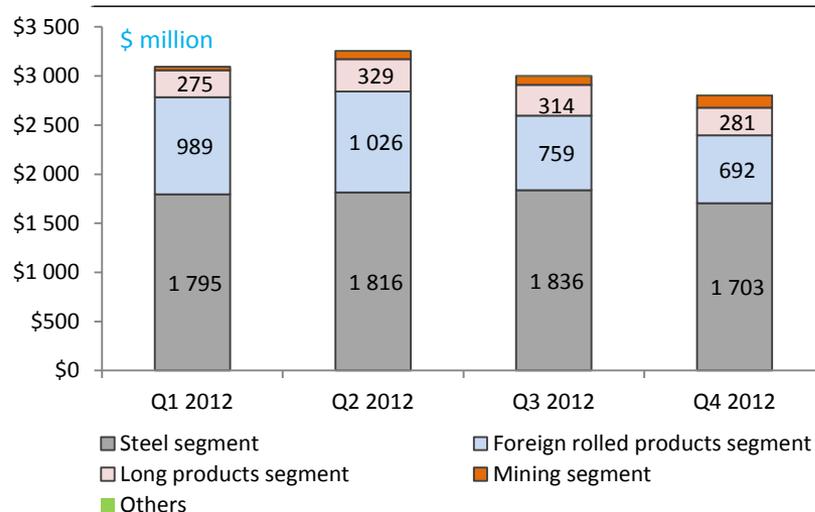
LONG PRODUCTS SEGMENT

- Lower revenue and profit due to seasonal decline on the Russian construction market

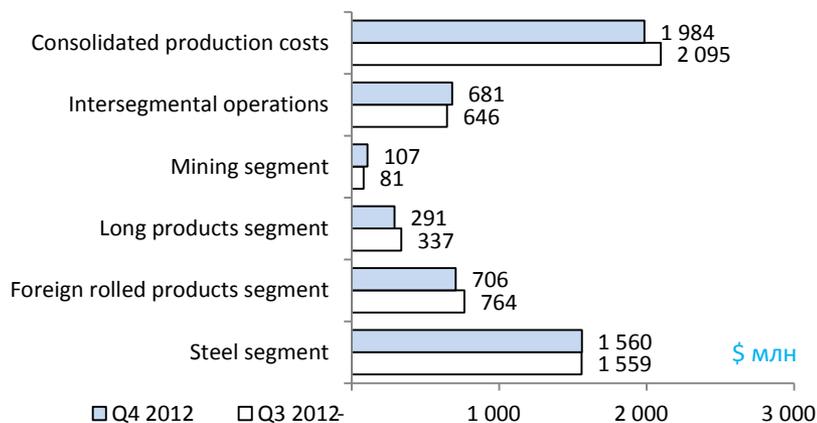
MINING SEGMENT

- Profitability remained stable

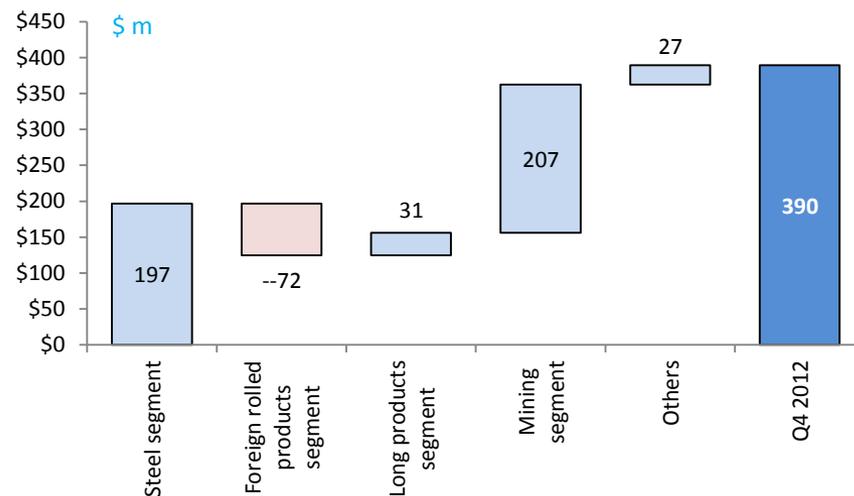
SALES REVENUE FROM THIRD PARTIES



PRODUCTION COSTS BY SEGMENTS



SEGMENTS CONTRIBUTION TO Q4'12 EBITDA



STEEL SEGMENT - Q4 2012 (1)

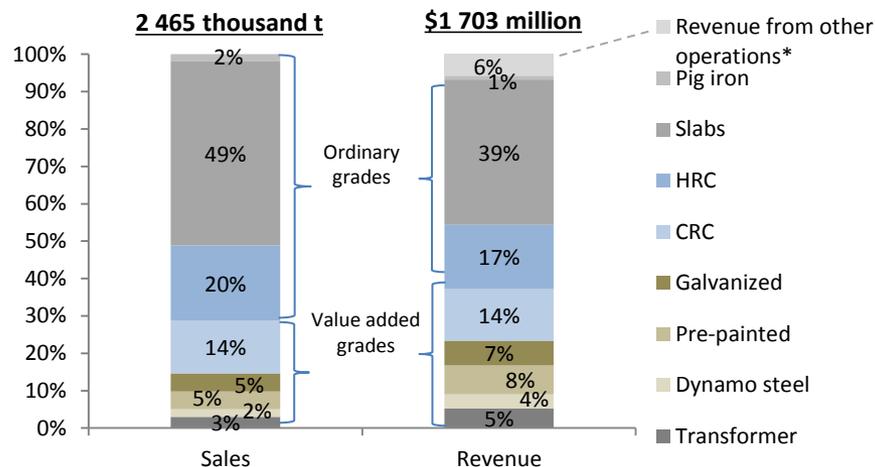
STABLE SALES VOLUMES

- Growth of slabs shipments to domestic market (large diameter pipes producers) and external markets, pig iron sales decreased

PROFITABILITY SLIGHTLY DECLINED (10%)

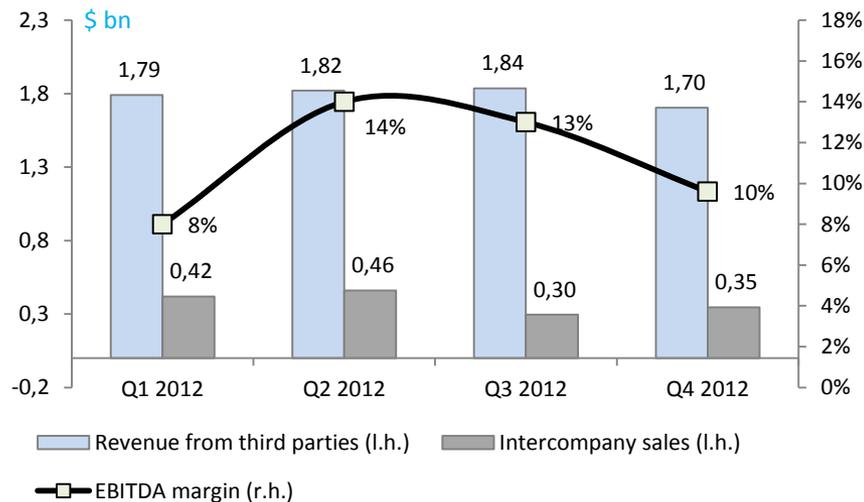
- Lower prices and spreads
- Seasonal factor

Q4 SALES AND REVENUE STRUCTURE

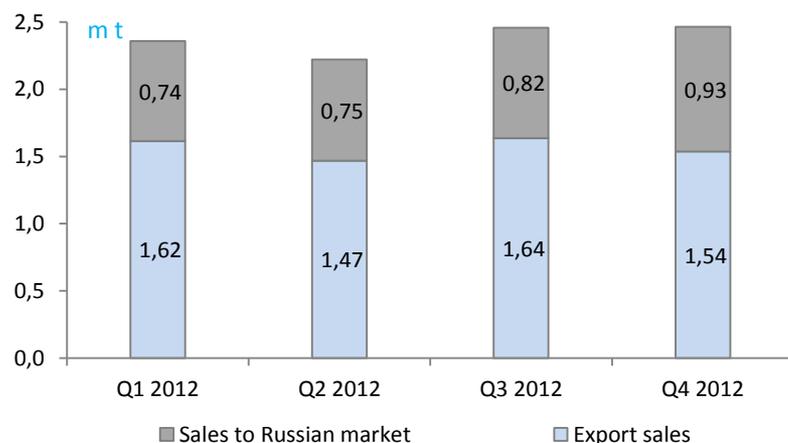


*Note: Revenue from other operations incl. revenue from raw materials and coke, that sell Altai-Koks and Traders as part of Steel segment

REVENUE AND EBITDA MARGIN



SALES TO DOMESTIC MARKET AND EXPORT



STEEL SEGMENT - Q4 2012 (2)

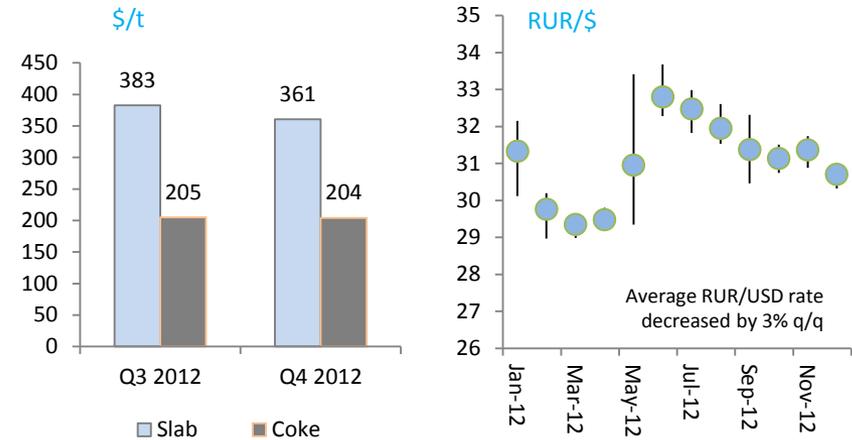
SLAB CASH COST REDUCTION

- Raw materials prices went down
- Optimization measures at Lipetsk site

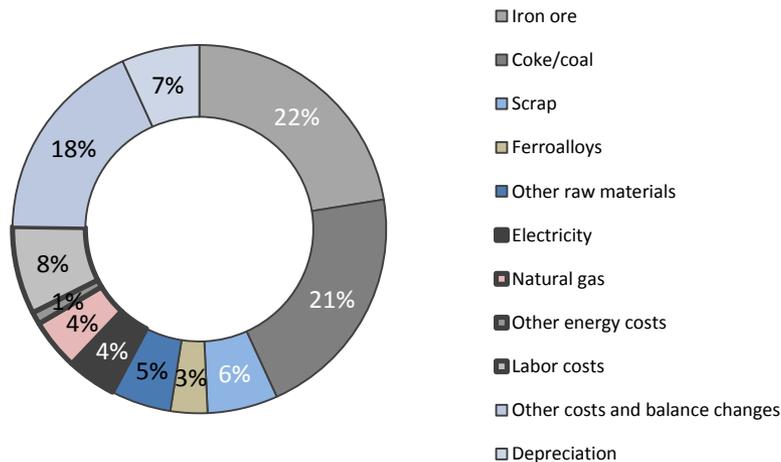
FX RATE

- Average RUR/USD rate decreased by 3% q/q (about 90% of the Segment's expenses nominated in RUR)

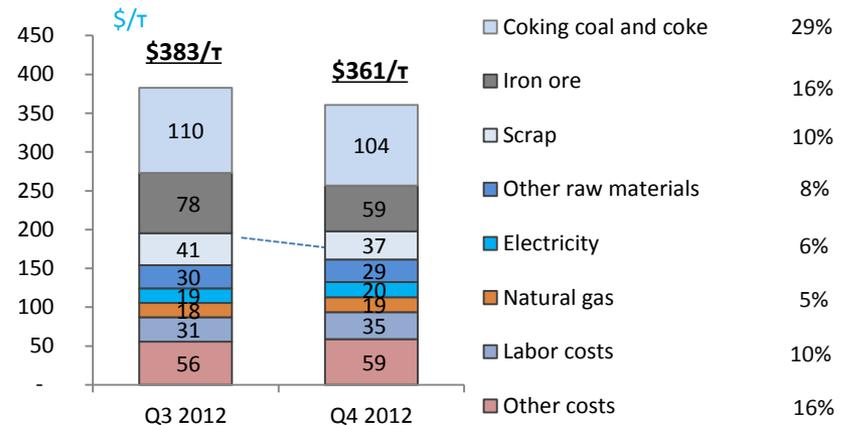
CASH COST AND FX RATE DYNAMICS



COST STRUCTURE OF SEGMENT'S SALES



CONSOLIDATED SLAB CASH COST



LONG PRODUCTS SEGMENT– Q4 2012

SEASONAL DECLINE IN SALES AND REVENUE

- Segment' revenue decline by 11% occurred against a seasonal decrease in sales volume and prices

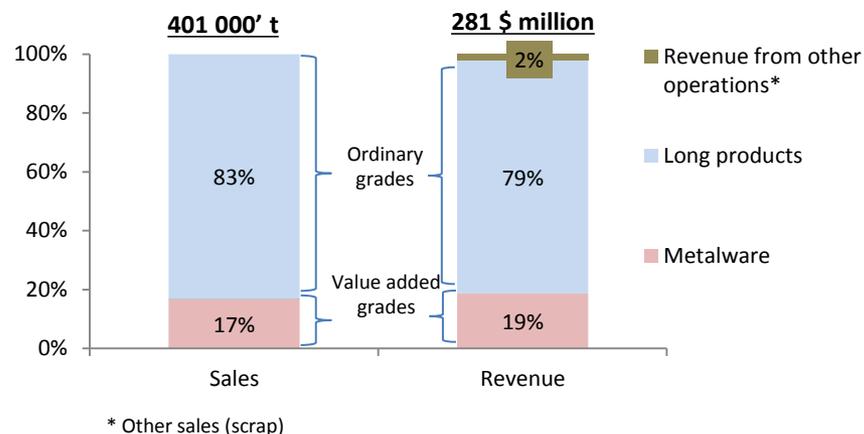
SEGMENT'S PROFITABILITY 8%

- Decline of segment's profitability by 6 p.p., which is caused by seasonal decrease in long products demand and prices

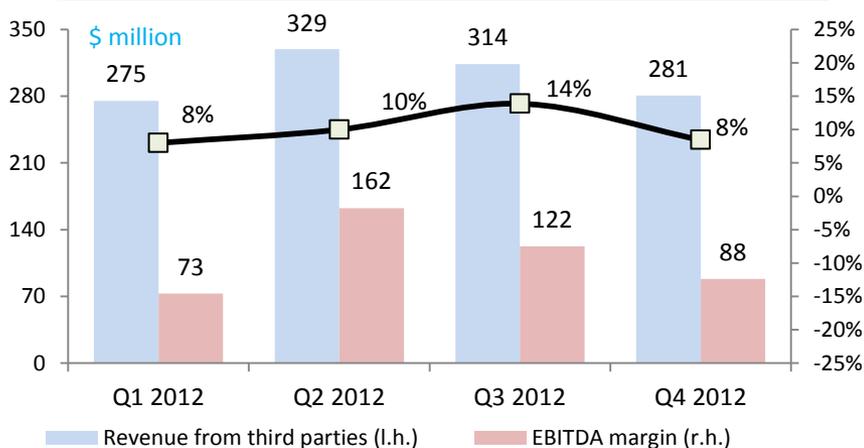
STABLE OPERATING EXPENSES

- Production costs per ton of steel increased slightly to \$458/t as capacity utilization edged down

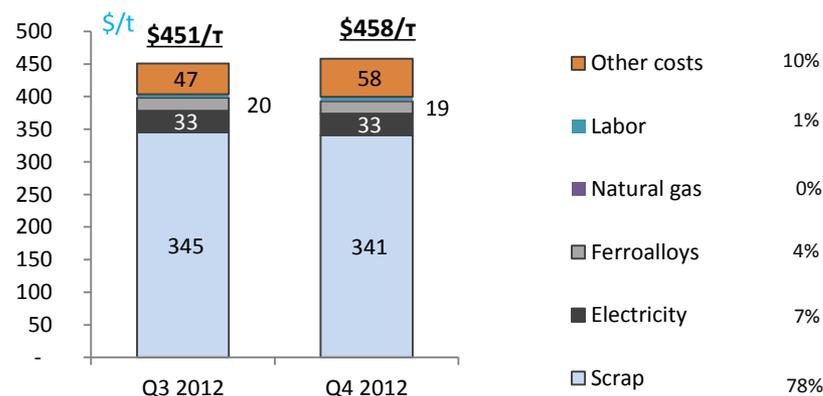
SALES AND REVENUE STRUCTURE IN Q4 2012



REVENUE AND EBITDA



BILLET CASH COST AT NSMMZ**



** NSMMZ – the main asset of Long products segment

MINING SEGMENT– Q4 2012

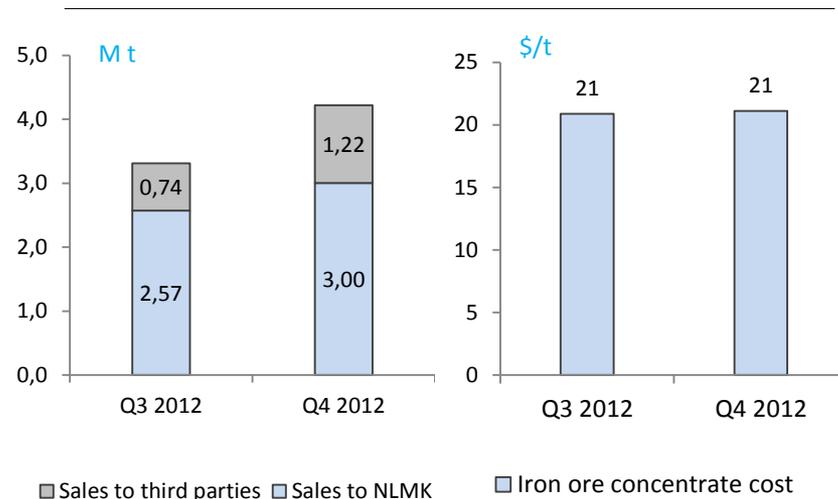
SEGMENT'S REVENUE GROWTH

- Growth of shipments to the Lipetsk Site
- Increase of concentrate supply to the third parties, incl. export

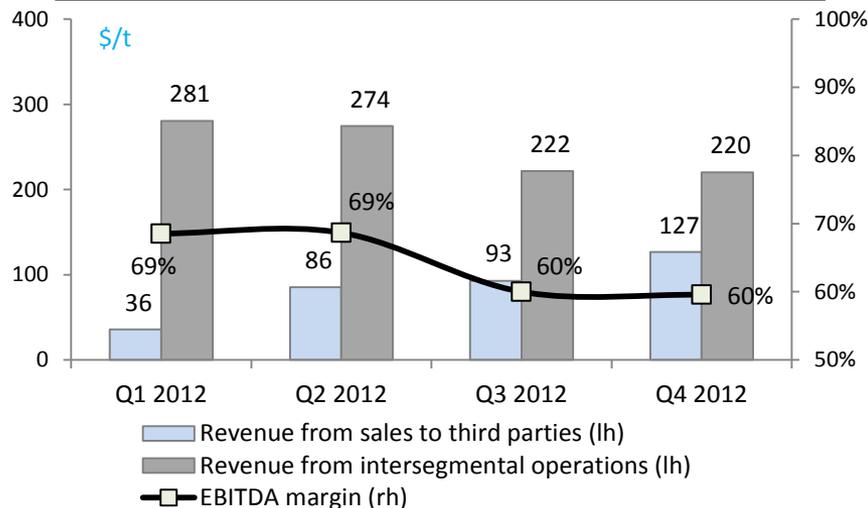
STABLE HIGH PROFITABILITY

- Concentrate production cost \$21/т.
- EBITDA margin is still at competitive level (60%) despite lower prices for iron ore

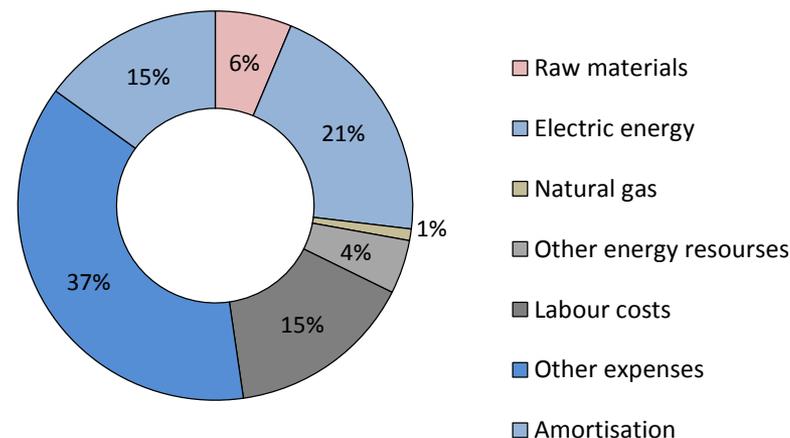
IRON ORE CONCENTRATE SALES AND PRODUCTION COST



SEGMENT REVENUE AND EBITDA



COST STRUCTURE OF SALES



FOREIGN ROLLED PRODUCTS SEGMENT– Q4 2012

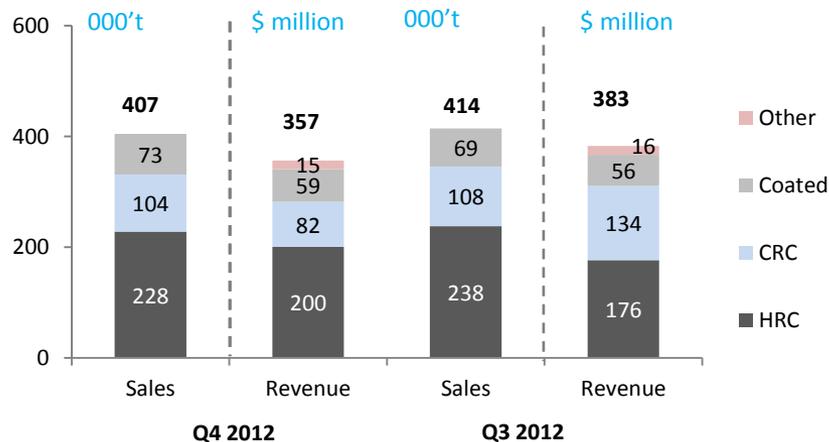
SALES VOLUMES DECREASE -11%

- Lower steel prices
- Weak demand in Europe
- Reconstruction of rolling mill on NLMK Dansteel

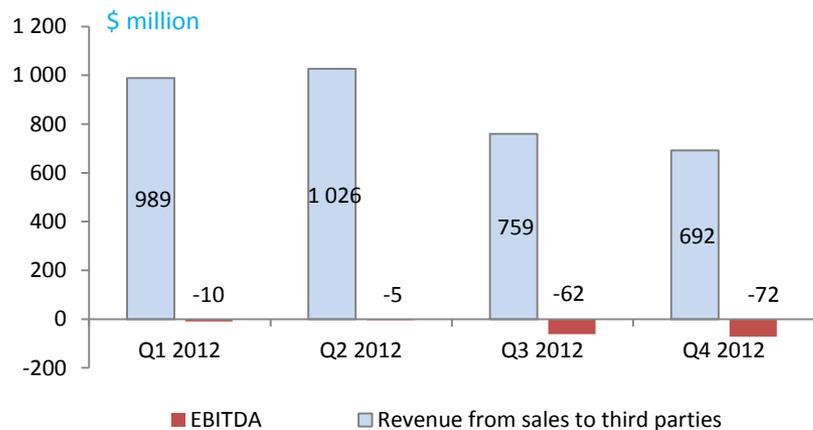
NEGATIVE FINANCIAL RESULT

- Negative EBITDA \$72 million

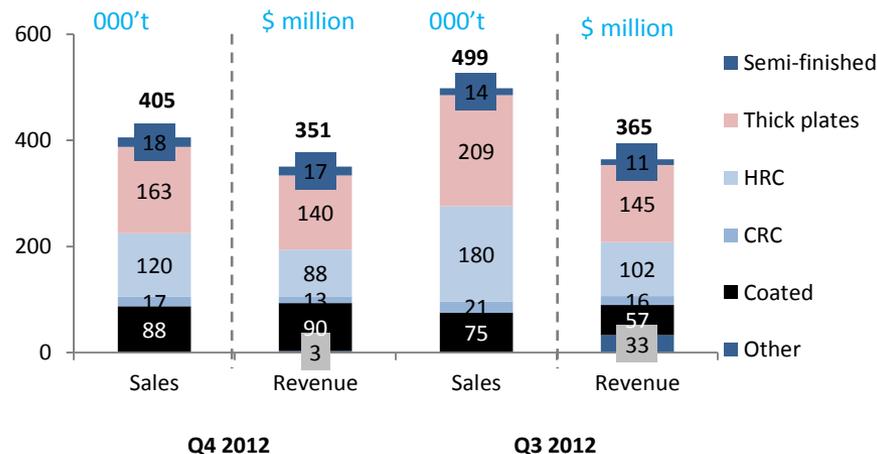
SALES VOLUMES AND REVENUES NLMK USA



SEGMENT REVENUE AND EBITDA



SALES VOLUMES AND REVENUES NLMK EUROPE



APPENDIX

SEGMENTAL INFORMATION

Q4 2012 (million USD)	Steel	Foreign rolled products	Long products	Mining	All other	Totals	Intersegmental operations and balances	Consolidated
Revenue from external customers	1 703	692	281	127	0	2 803		2 803
Intersegment revenue	346		88	220		655	(655)	
Gross profit	376	(60)	56	220	0	594	26	620
Operating income/(loss)	84	(118)	10	188	(1)	163	28	191
<i>as % of net sales</i>	4%	(17%)	3%	54%				7%
Income / (loss) from continuing operations before minority interest	108	(197)	20	136	0	67	(71)	(5)
<i>as % of net sales</i>	5%	(28%)	5%	39%				(0%)
Segment assets including goodwill ¹	14 603	3 937	2 822	2 270	55	23 688	(5 163)	18 525

Q3 2012 (million USD)	Steel	Foreign rolled products	Long products	Mining	All other	Totals	Intersegmental operations and balances	Consolidated
Revenue from external customers	1 836	759	314	93	0	3 002		3 002
Intersegment revenue	295	1	122	222		641	(641)	
Gross profit	438	(53)	78	216	0	680	6	686
Operating income/(loss)	152	(110)	40	173	(0)	254	7	262
<i>as % of net sales</i>	7%	(15%)	9%	55%				9%
Income / (loss) from continuing operations before minority interest	248	(109)	(7)	117	1	250	(84)	166
<i>as % of net sales</i>	12%	(14%)	(2%)	37%				6%
Segment assets including goodwill ²	14 970	3 897	2 764	2 224	54	23 909	(4 960)	18 949

¹ as at 31.12.2012

² as at 30.09.2012

QUARTERLY DATA:

CONSOLIDATED STATEMENT OF INCOME

<i>(mln USD)</i>	Q4 2012	Q3 2012	Q4 2012/Q3 2012		12M 2012	12M 2011	12M 2012/12M 2011	
			+/-	%			+/-	%
Sales revenue	2 803	3 002	(199)	(7%)	12 157	11 729	428	4%
Production cost	(1 984)	(2 095)	111	(5%)	(8 494)	(7 780)	(714)	9%
Depreciation and amortization	(199)	(221)	23	(10%)	(768)	(589)	(179)	30%
Gross profit	620	686	(66)	(10%)	2 894	3 360	(465)	(14%)
General and administrative expenses	(113)	(99)	(15)	15%	(448)	(556)	108	(19%)
Selling expenses	(273)	(279)	6	(2%)	(1 144)	(973)	(171)	18%
Taxes other than income tax	(43)	(46)	4	(8%)	(170)	(165)	(5)	3%
Operating income	191	262	(71)	(27%)	1 133	1 666	(533)	(32%)
Gain / (loss) on disposals of property, plant and equipment	(0)	(0)	(0)		(38)	(29)	(9)	30%
Gains / (losses) on investments	(3)	1	(3)		(3)	12	(15)	0%
Interest income	10	6	4	65%	29	30	(1)	(3%)
Interest expense	(31)	(24)	(7)	29%	(68)		(68)	
Foreign currency exchange loss, net	14	(13)	27	(206%)	3	19	(15)	(82%)
Other expense, net	(105)	(3)	(103)	4066%	(140)	(14)	(126)	879%
Income from continuing operations before income tax	76	229	(153)	(67%)	915	1 682	(767)	(46%)
Income tax	(81)	(63)	(19)	30%	(305)	(421)	116	(28%)
Equity in net earnings/(losses) of associate	(0)	(0)	(0)	256%	0	54	(54)	(99%)
Net income	(5)	166	(172)	(103%)	610	1 315	(705)	(54%)
Less: Net loss / (income) attributable to the non-controlling interest	(16)	0	(17)		(15)	42	(57)	
Net (loss) / income attributable to OJSC Novolipetsk Steel stockholders	(22)	167	(188)	(113%)	596	1 358	(762)	(56%)
EBITDA	390	483	(93)	(19%)	1 900	2 254	(354)	(16%)

CONSOLIDATED CASH FLOW STATEMENT

(mln. USD)	Q4 2012	Q3 2012	Q4 2012/Q3 2012		12M 2012	12M 2011	12M 2012/12M 2011	
			+/-	%			+/-	%
Cash flow from operating activities								
Net income	(5)	166	(172)	(103%)	610	1 315	(705)	(54%)
Adjustments to reconcile net income to net cash provided by operating								
Depreciation and amortization	199	221	(23)	(10%)	768	589	179	30%
Loss on disposals of property, plant and equipment	0	0	0	362%	38	29	9	30%
(Gain)/loss on investments	3	(1)	3		3	(12)	15	
Interest expense					68			
Equity in net earnings of associate	0	0	0	256%	(0)	(54)	54	(99%)
Defferd income tax (benefit)/expense	23	3	20		21	46	(25)	(54%)
Loss / (income) on forward contracts	(1)	(7)	5	(80%)	(9)	5	(13)	
Other movements	6	28	(22)	(79%)	14	25	(11)	(43%)
Changes in operating assets and liabilities								
Increase in accounts receivables	92	181	(89)	(49%)	167	130	36	28%
Increase in inventories	42	79	(37)	(47%)	170	(369)	539	
Decrease/(increase) in other current assets	12	8	5	65%	32	13	18	134%
Increase in accounts payable and oher liabilities	(120)	24	(144)		(70)	98	(168)	(172%)
Increase/(decrease) in current income tax payable	15	(19)	33		12	(10)	23	(223%)
Net cash provided from operating activities	333	684	(351)	(51%)	1 825	1 805	20	1%
Cash flow from investing activities								
Proceeds from sale of property, plant and equipment	5	14	(9)	(65%)	29	27	2	6%
Purchases and construction of property, plant and equipment	(296)	(347)	51	(15%)	(1 453)	(2 048)	594	(29%)
Proceeds from sale of investments	22	11	12	112%	283	718	(434)	(61%)
Placement of bank deposits and purchases of other investments	(111)	(14)	(97)	694%	(145)	(524)	379	(72%)
Prepayment for acquisition of interests in new subsidiaries					(157)	(42)	(115)	275%
Net cash used in investing activities	(380)	(337)	(43)	13%	(1 443)	(1 869)	426	(23%)
Cash flow from financing activities								
Proceeds from borrowings and notes payable	500	883	(383)	(43%)	1 819	1 967	(148)	(8%)
Repayments of borrowings and notes payable	(1 247)	(167)	(1 080)	645%	(1 799)	(1 684)	(115)	7%
Capital lease payments	(6)	(6)	1	(9%)	(23)	(33)	9	(29%)
Proceeds from disposal of assets to the company under common control						313	(313)	
Dividends to shareholders	(1)	(2)	1		(117)	(516)	400	
Net cash used in financing activities	(754)	707	(1 462)		(119)	48	(167)	
Net increase / (decrease) in cash and cash equivalents	(801)	1 055	(1 856)		263	(15)	278	
<i>Effect of exchange rate changes on cash and cash equivalents</i>	(51)	(21)	(30)	139%	(109)	65	(173)	
<i>Cash and cash equivalents at the beginning of the period</i>	1 803	769	1 034	134%	797	748	49	7%
Cash and cash equivalents at the end of the period	951	1 803	(852)	(47%)	951	797	154	19%

CONSOLIDATED BALANCE SHEET

	as at 31.12.2012	as at 30.09.2012	as at 30.06.2012	as at 31.03.2012	as at 31.12.2011	as at 30.09.2011	as at 30.06.2011	as at 31.03.2011	as at 31.12.2010
(mln. USD)									
ASSETS									
Current assets	5 469	6 287	5 230	5 714	5 504	5 644	4 811	4 438	4 105
Cash and cash equivalents	951	1 803	769	926	797	830	911	977	748
Short-term investments	107	11	10	11	227	59	202	265	423
Accounts receivable, net	1 491	1 559	1 642	1 786	1 573	1 694	1 669	1 295	1 260
Inventories, net	2 827	2 819	2 733	2 904	2 828	2 939	1 923	1 784	1 580
Deferred income tax assets	63	54	28	24	19	53	44	51	43
Other current assets, net	30	42	47	63	59	69	62	65	52
Non-current assets	12 988	12 661	11 873	12 895	11 753	11 440	11 140	10 713	9 794
Long-term investments, net	19	13	9	9	8	9	932	728	688
Property, plant and equipment, net	11 753	11 458	10 716	11 664	10 570	10 275	9 436	9 223	8 382
Intangible assets	142	146	148	159	159	173	177	181	181
Goodwill	786	778	752	802	760	728	534	528	495
Other non-current assets, net	38	25	17	244	19	10	22	25	26
Deferred income tax assets	250	240	230	17	237	245	38	28	21
Total assets	18 458	18 949	17 103	18 609	17 257	17 084	15 951	15 150	13 899
LIABILITIES AND STOCKHOLDERS' EQUITY									
Current liabilities	3 302	4 155	3 579	3 577	2 940	3 163	2 141	1 831	1 652
Accounts payable and other liabilities	1 462	1 713	1 582	1 783	1 623	2 098	1 535	1 252	1 107
Short-term borrowings	1 816	2 434	1 971	1 781	1 306	1 031	544	553	526
Current income tax liability	24	9	26	12	11	34	62	26	19
Non-current liabilities	4 065	3 875	3 329	3 880	4 212	3 849	2 539	2 718	2 693
Long-term borrowings	2 816	2 850	2 373	2 693	3 074	2 791	2 070	2 074	2 099
Deferred income tax liability	792	752	690	762	714	705	455	450	401
Other long-term liabilities	457	273	266	425	425	353	14	194	194
Total liabilities	7 367	8 030	6 908	7 457	7 152	7 012	4 680	4 549	4 345
Stockholders' equity									
Common stock	221	221	221	221	221	221	221	221	221
Statutory reserve	10	10	10	10	10	10	10	10	10
Additional paid-in capital	306	306	306	306	306	306	306	99	99
Other comprehensive income	(997)	(1 178)	(1 738)	(613)	(1 489)	(1 391)	(108)	(241)	(917)
Retained earnings	11 582	11 604	11 437	11 272	11 099	10 945	10 984	10 654	10 261
NLMK stockholders' equity	11 123	10 964	10 237	11 196	10 147	10 092	11 414	10 742	9 675
Non-controlling interest	(33)	(45)	(42)	(45)	(42)	(21)	(144)	(141)	(121)
Total stockholders' equity	11 090	10 919	10 195	11 151	10 105	10 072	11 270	10 601	9 554
Total liabilities and stockholders' equity	18 458	18 949	17 103	18 609	17 257	17 084	15 951	15 150	13 899

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