



**OJSC  
NOVOLIPETSK STEEL**

**CONSOLIDATED FINANCIAL STATEMENTS**

**PREPARED IN ACCORDANCE WITH  
ACCOUNTING PRINCIPLES GENERALLY ACCEPTED IN  
THE UNITED STATES OF AMERICA**

**AS AT DECEMBER 31, 2014, 2013 AND 2012  
AND FOR THE YEARS ENDED DECEMBER 31, 2014, 2013 AND 2012**

**(WITH REPORT OF INDEPENDENT AUDITORS THEREON)**

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## ***Report of Independent Auditors***

To the Board of Directors and Shareholders of OJSC Novolipetsk Steel:

We have audited the accompanying consolidated financial statements of OJSC Novolipetsk Steel (the "Company") and its subsidiaries, which comprise the consolidated balance sheets as of December 31, 2014, 2013 and 2012, and the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for the years then ended.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error.

In making those risk assessments, we consider internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of OJSC Novolipetsk Steel and its subsidiaries at December 31, 2014, 2013 and 2012, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*ZAO PricewaterhouseCoopers Audit*

March 26, 2015

**OJSC Novolipetsk Steel**  
**Consolidated balance sheets**  
**as at December 31, 2014, 2013 and 2012** (thousands of US dollars)



	Note	As at December 31, 2014	As at December 31, 2013	As at December 31, 2012
<b>ASSETS</b>				
<b>Current assets</b>				
Cash and cash equivalents	4	549,210	969,992	951,247
Short-term investments	5	621,254	484,981	106,906
Accounts receivable and advances given, net	6	1,104,423	1,437,697	1,490,951
Inventories, net	7	1,560,091	2,123,755	2,826,933
Other current assets		5,252	7,578	30,394
Deferred income tax assets	16	75,169	77,864	62,959
		<b>3,915,399</b>	<b>5,101,867</b>	<b>5,469,390</b>
<b>Non-current assets</b>				
Long-term investments	5	247,448	501,074	19,293
Property, plant and equipment, net	8	5,866,669	10,002,996	11,753,157
Intangible assets, net	9(b)	51,140	115,958	141,922
Goodwill	9(a)	285,397	463,409	786,141
Deferred income tax assets	16	16,683	58,585	249,565
Other non-current assets		23,021	40,192	38,052
		<b>6,490,358</b>	<b>11,182,214</b>	<b>12,988,130</b>
<b>Total assets</b>		<b>10,405,757</b>	<b>16,284,081</b>	<b>18,457,520</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
<b>Current liabilities</b>				
Accounts payable and other liabilities	10	773,942	1,175,709	1,462,105
Short-term borrowings	11	798,608	1,119,286	1,816,169
Current income tax liability		47,529	21,553	23,800
		<b>1,620,079</b>	<b>2,316,548</b>	<b>3,302,074</b>
<b>Non-current liabilities</b>				
Deferred income tax liability	16	405,122	599,250	792,240
Long-term borrowings	11	1,961,600	3,038,041	2,815,554
Other long-term liabilities	12	96,044	55,433	457,362
		<b>2,462,766</b>	<b>3,692,724</b>	<b>4,065,156</b>
<b>Total liabilities</b>		<b>4,082,845</b>	<b>6,009,272</b>	<b>7,367,230</b>
<b>Commitments and contingencies</b>		-	-	-
<b>Stockholders' equity</b>				
<b>NLMK stockholders' equity</b>				
Common stock, 1 Russian ruble par value – 5,993,227,240 shares issued and outstanding at December 31, 2014, 2013 and 2012	14(a)	221,173	221,173	221,173
Statutory reserve		10,267	10,267	10,267
Additional paid-in capital		256,922	256,922	306,391
Accumulated other comprehensive loss		(6,431,492)	(1,897,100)	(997,035)
Retained earnings		12,251,369	11,655,490	11,582,368
		<b>6,308,239</b>	<b>10,246,752</b>	<b>11,123,164</b>
<b>Non-controlling interest</b>		<b>14,673</b>	<b>28,057</b>	<b>(32,874)</b>
<b>Total stockholders' equity</b>		<b>6,322,912</b>	<b>10,274,809</b>	<b>11,090,290</b>
<b>Total liabilities and stockholders' equity</b>		<b>10,405,757</b>	<b>16,284,081</b>	<b>18,457,520</b>

The consolidated financial statements as set out on pages 4 to 37 were approved on March 26, 2015.

**OJSC Novolipetsk Steel**  
**Consolidated statements of income**  
**for the years ended December 31, 2014, 2013 and 2012** (thousands of US dollars)



	Note	For the year ended December 31, 2014	For the year ended December 31, 2013	For the year ended December 31, 2012
<b>Revenue</b>	19	<b>10,395,746</b>	<b>10,909,442</b>	<b>12,156,592</b>
<b>Cost of sales</b>				
Production cost		(6,673,256)	(7,928,521)	(8,494,438)
Depreciation and amortization		(784,991)	(861,516)	(767,715)
		<b>(7,458,247)</b>	<b>(8,790,037)</b>	<b>(9,262,153)</b>
<b>Gross profit</b>		<b>2,937,499</b>	<b>2,119,405</b>	<b>2,894,439</b>
General and administrative expenses		(346,255)	(424,185)	(448,268)
Selling expenses		(856,758)	(917,270)	(1,143,610)
Taxes other than income tax		(136,738)	(134,134)	(169,786)
Impairment losses	8	(113,757)	-	-
<b>Operating income</b>		<b>1,483,991</b>	<b>643,816</b>	<b>1,132,775</b>
Loss on disposals of property, plant and equipment		(2,943)	(22,413)	(38,051)
Gains / (losses) on investments, net		37,404	21,124	(2,828)
Interest income		36,494	40,241	28,581
Interest expense		(126,820)	(113,869)	(68,462)
Foreign currency exchange gain, net		417,785	37,804	3,282
Other expenses, net		(75,426)	(123,222)	(140,428)
<b>Income before income tax</b>		<b>1,770,485</b>	<b>483,481</b>	<b>914,869</b>
Income tax expense	16	(406,303)	(221,937)	(304,712)
<b>Income, net of income tax</b>		<b>1,364,182</b>	<b>261,544</b>	<b>610,157</b>
Equity in net (losses) / earnings of associates, before impairment	18	(193,034)	(53,958)	276
Impairment of investments in associate	5	(325,167)	-	-
<b>Net income</b>		<b>845,981</b>	<b>207,586</b>	<b>610,433</b>
<b>Add: Net income attributable to the non-controlling interest</b>		<b>(1,156)</b>	<b>(18,846)</b>	<b>(14,628)</b>
<b>Net income attributable to NLMK stockholders</b>		<b>844,825</b>	<b>188,740</b>	<b>595,805</b>
<b>Earnings per share – basic and diluted:</b>				
Net earnings attributable to NLMK stockholders per share (US dollars)		0.1410	0.0315	0.0994
Weighted-average shares outstanding: basic and diluted (in thousands)	15	5,993,227	5,993,227	5,993,227



**Consolidated statements of comprehensive income**

	Net income	Cumulative translation adjustment	Comprehensive income / (loss)	Non-controlling interest	Comprehensive income / (loss) attributable to NLMK stockholders
<b>For the year ended December 31, 2012</b>	610,433	490,059	<b>1,100,492</b>	12,280	<b>1,088,212</b>
<b>For the year ended December 31, 2013</b>	207,586	(770,321)	<b>(562,735)</b>	18,250	<b>(580,985)</b>
<b>For the year ended December 31, 2014</b>	845,981	(4,548,932)	<b>(3,702,951)</b>	(13,384)	<b>(3,689,567)</b>

**Consolidated statements of stockholders' equity**

Note	NLMK stockholders						Total stockholders' equity
	Common stock	Statutory reserve	Additional paid-in capital	Accumulated other comprehensive loss	Retained earnings	Non-controlling interest	
<b>Balance at December 31, 2011</b>	<b>221,173</b>	<b>10,267</b>	<b>306,391</b>	<b>(1,489,442)</b>	<b>11,098,635</b>	<b>(41,863)</b>	<b>10,105,161</b>
Net income	-	-	-	-	595,805	14,628	610,433
Cumulative translation adjustment	2(b)	-	-	492,407	-	(2,348)	490,059
Change in non-controlling interest						(3,291)	(3,291)
Dividends to shareholders	14(b)	-	-	-	(112,072)	-	(112,072)
<b>Balance at December 31, 2012</b>	<b>221,173</b>	<b>10,267</b>	<b>306,391</b>	<b>(997,035)</b>	<b>11,582,368</b>	<b>(32,874)</b>	<b>11,090,290</b>
Net income	-	-	-	-	188,740	18,846	207,586
Cumulative translation adjustment	2(b)	-	-	(769,725)	-	(596)	(770,321)
Change of non-controlling interests in existing subsidiaries	13	-	(49,469)	-	-	42,681	(6,788)
Disposal of other comprehensive income as a result of deconsolidation	18	-	-	(130,340)	-	-	(130,340)
Dividends to shareholders	14(b)	-	-	-	(115,618)	-	(115,618)
<b>Balance at December 31, 2013</b>	<b>221,173</b>	<b>10,267</b>	<b>256,922</b>	<b>(1,897,100)</b>	<b>11,655,490</b>	<b>28,057</b>	<b>10,274,809</b>
Net income	-	-	-	-	844,825	1,156	845,981
Cumulative translation adjustment	2(b)	-	-	(4,534,392)	-	(14,540)	(4,548,932)
Dividends to shareholders	14(b)	-	-	-	(248,946)	-	(248,946)
<b>Balance at December 31, 2014</b>	<b>221,173</b>	<b>10,267</b>	<b>256,922</b>	<b>(6,431,492)</b>	<b>12,251,369</b>	<b>14,673</b>	<b>6,322,912</b>

**OJSC Novolipetsk Steel**  
**Consolidated statements of cash flows**  
**for the years ended December 31, 2014, 2013 and 2012** (thousands of US dollars)



	Note	For the year ended December 31, 2014	For the year ended December 31, 2013	For the year ended December 31, 2012
<b>CASH FLOWS</b>				
<b>FROM OPERATING ACTIVITIES</b>				
Net income		845,981	207,586	610,433
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>				
Depreciation and amortization		784,991	861,516	767,715
Loss on disposals of property, plant and equipment		2,943	22,413	38,051
(Gains) / losses on investments, net		(37,404)	(21,124)	2,828
Interest income		(36,494)	(40,241)	-
Interest expense		126,820	113,869	68,462
Equity in net losses / (earnings) of associates	18	193,034	53,958	(276)
Deferred income tax expense	16	40,427	80,867	20,933
Losses / (gains) on derivatives		3,110	(455)	(8,522)
Impairment losses	5, 8	438,924	-	-
Other		38,487	(48,623)	14,293
<b>Changes in operating assets and liabilities</b>				
(Increase) / decrease in accounts receivable		(368,873)	(337,090)	166,715
(Increase) / decrease in inventories		(352,970)	(95,777)	169,858
(Increase) / decrease in other current assets		(2,338)	7,351	31,628
Increase / (decrease) in accounts payable and other liabilities		78,993	412,147	(69,932)
Increase in current income tax payable		50,079	2,104	12,471
<b>Cash provided by operating activities</b>		<b>1,805,710</b>	<b>1,218,501</b>	<b>1,824,657</b>
Interest received		30,738	40,433	-
Interest paid		(120,594)	(81,486)	-
<b>Net cash provided by operating activities</b>		<b>1,715,854</b>	<b>1,177,448</b>	<b>1,824,657</b>
<b>CASH FLOWS</b>				
<b>FROM INVESTING ACTIVITIES</b>				
Purchases and construction of property, plant and equipment		(560,419)	(756,290)	(1,453,386)
Proceeds from sale of property, plant and equipment		15,147	6,371	28,692
(Purchases) / proceeds from sale of investments and loans given, net	22(b)	(231,573)	(87,368)	13,334
(Placement) / withdrawal of bank deposits, net		(197,091)	(264,412)	124,986
Acquisition of additional stake in existing subsidiary	13	-	(9,609)	-
Disposal of investment in subsidiary	18	-	46,169	-
Acquisitions of subsidiaries, net of cash acquired of \$112,806 in 2011	18	-	-	(156,510)
<b>Net cash used in investing activities</b>		<b>(973,936)</b>	<b>(1,065,139)</b>	<b>(1,442,884)</b>
<b>CASH FLOWS</b>				
<b>FROM FINANCING ACTIVITIES</b>				
Proceeds from borrowings and notes payable		110,175	2,005,458	1,819,425
Repayment of borrowings and notes payable		(892,463)	(1,995,800)	(1,798,836)
Capital lease payments		(18,128)	(24,400)	(23,116)
Dividends to shareholders		(225,949)	(113,613)	(116,529)
<b>Net cash used in financing activities</b>		<b>(1,026,365)</b>	<b>(128,355)</b>	<b>(119,056)</b>
<b>Net (decrease) / increase in cash and cash equivalents</b>		<b>(284,447)</b>	<b>(16,046)</b>	<b>262,717</b>
Effect of exchange rate changes on cash and cash equivalents		(136,335)	34,791	(108,639)
Cash and cash equivalents at the beginning of the year	4	969,992	951,247	797,169
<b>Cash and cash equivalents at the end of the year</b>	4	<b>549,210</b>	<b>969,992</b>	<b>951,247</b>

**OJSC Novolipetsk Steel**  
**Consolidated statements of cash flows**  
**for the years ended December 31, 2014, 2013 and 2012** *(thousands of US dollars)*



	<u>Note</u>	<u>For the year ended December 31, 2014</u>	<u>For the year ended December 31, 2013</u>	<u>For the year ended December 31, 2012</u>
<b>Supplemental disclosures of cash flow information:</b>				
<b>Cash paid during the year for:</b>				
Income tax		(339,900)	(143,317)	(271,224)
Interest (excluding capitalized interest)		(119,182)	(81,486)	(68,462)
Placements of bank deposits		(1,997,825)	(1,231,976)	(144,315)
Withdrawals of bank deposits		1,800,734	967,564	269,301
<b>Non cash investing activities:</b>				
Capital lease liabilities incurred		597	17,108	29,869
Fair value of assets disposed of in course of partial disposal of investment	18	-	867,320	-
Conversion of debt to equity	18	270,358	-	-



## **1 BACKGROUND**

OJSC Novolipetsk Steel (the “Parent Company”) and its subsidiaries (together – the “Group”) is one of the world’s leading steelmakers with facilities that allow it to operate an integrated steel production cycle. The Parent Company is a Russian Federation open joint stock company in accordance with the Civil Code of the Russian Federation. The Parent Company was originally established as a State owned enterprise in 1934 and was privatized in the form of an open joint stock company on January 28, 1993. On August 12, 1998 the Parent Company’s name was re-registered as an open joint stock company in accordance with the Law on Joint Stock Companies of the Russian Federation.

The Group is one of the leading global suppliers of slabs and transformer steel and one of the leading suppliers to the Russian market of high value added products including pre-painted, galvanized and electrical steel as well as a variety of long steel products. The Group also operates in the mining segment (Note 19).

The Group’s main operations are in the Russian Federation, the European Union and the USA and are subject to the legislative requirements of the subsidiaries’ state and regional authorities.

The Group’s primary subsidiaries located in Lipetsk and other regions of the Russian Federation comprise:

- Mining companies OJSC Stoilensky GOK, OJSC Stagdok and OJSC Dolomite. The principal business activities of these companies are mining and processing of iron-ore raw concentrate, fluxing limestone and metallurgical dolomite.
- Coke-chemical company OJSC Altai-Koks. The principal business activity of this company is the production of blast furnace coke, cupola coke, nut coke and small-sized coke.
- Steel rolling company LLC VIZ-Stahl. The principal business activity of this company is the production of cold rolled grain oriented and non-oriented steel.
- LLC NLMK Long Products, OJSC NSMMZ and scrap collecting companies. The principal business activities of these companies are steel-making, production of long products and collection and recycling of iron scrap.

The Group’s major subsidiaries and associates located outside the Russian Federation comprise:

- Danish steel rolling company NLMK DanSteel A/S. The principal business activity of this company is the production of hot rolled plates.
- Producers of hot rolled, cold rolled coils and galvanized steel NLMK Pennsylvania LLC and Sharon Coating LLC, and also NLMK Indiana LLC, an EAF mini-mill producing hot-rolled steel located in USA.
- Trading companies Novexco (Cyprus) Ltd. and Novex Trading (Swiss) S.A. The principal business activity of these companies is sales of the Group’s products outside the Russian Federation.
- Investment in associated undertakings NLMK Belgium Holdings S.A. (NBH) – owner of European hot rolled, cold rolled coils and galvanized and pre-painted steel producers NLMK La Louvière S.A., NLMK Coating S.A. and NLMK Strasbourg S.A., and also producers of a wide range of plates NLMK Clabecq S.A., NLMK Verona S.p.A. as well as a number of steel service centers located in the European Union.

## **2 BASIS OF CONSOLIDATED FINANCIAL STATEMENTS PREPARATION**

### **(a) Basis of presentation**

The Group maintains its accounting records in accordance with the legislative requirements of the country of incorporation of each of the Group’s companies. The accompanying consolidated financial statements have been prepared from those accounting records and adjusted as necessary to comply, in all material respects, with the requirements of accounting principles generally accepted in the United States of America (“US GAAP”).

## **2 BASIS OF CONSOLIDATED FINANCIAL STATEMENTS PREPARATION (continued)**

### **(b) Functional and reporting currency**

In accordance with the laws of the Russian Federation the accounting records of the Parent Company are maintained and the Parent Company's statutory financial statements for its stockholders are prepared, in Russian rubles.

Functional currency of all Group's Russian entities is considered to be the Russian ruble. The functional currency of the foreign subsidiaries is their local currency. The accompanying consolidated financial statements have been prepared using the US dollar as the Group's reporting currency, utilizing period-end exchange rates for assets and liabilities, corresponding period quarterly weighted average exchange rates for consolidated statement of income accounts (unless this average rate is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions) and historic rates for equity accounts in accordance with the relevant provisions of ASC No. 830, *Foreign currency matters*. As a result of these translation procedures, a cumulative translation adjustment of \$(4,548,932), \$(770,321) and \$490,059 was recorded directly in stockholders' equity in the years ended December 31, 2014, 2013 and 2012, respectively.

The Central Bank of the Russian Federation's Russian ruble to US dollar closing rates of exchange as at the reporting dates and the period weighted average exchange rates for corresponding reporting periods are indicated below.

	<u>2014</u>	<u>2013</u>	<u>2012</u>
For the 1 <sup>st</sup> quarter	34.9591	30.4142	30.2642
For the 2 <sup>nd</sup> quarter	34.9999	31.6130	31.0139
For the 3 <sup>rd</sup> quarter	36.1909	32.7977	32.0072
For the 4 <sup>th</sup> quarter	47.4243	32.5334	31.0767
As at December 31	<u>56.2584</u>	<u>32.7292</u>	<u>30.3727</u>

### **(c) Consolidation principles**

These consolidated financial statements include all majority-owned and controlled subsidiaries of the Group. All significant intercompany accounts and transactions have been eliminated.

## **3 SIGNIFICANT ACCOUNTING POLICIES**

The following significant accounting policies have been applied in the preparation of the consolidated financial statements. These accounting policies have been consistently applied by the Group from one reporting period to another with the exception of newly adopted accounting pronouncements.

### **(a) Use of estimates**

The preparation of financial statements in accordance with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and revenue and expenses during the periods reported.

Estimates are used when accounting for certain items such as allowances for doubtful accounts; employee compensation programs; depreciation and amortization lives; asset retirement obligations; legal and tax contingencies; inventory values; valuations of investments and determining when investment impairments are other than temporary; goodwill; assets and liabilities assumed in a purchase business combinations and deferred tax assets, including valuation allowances. Estimates are based on historical experience, where applicable, and other assumptions that management believes are reasonable under the circumstances. Actual results may differ from those estimates under different assumptions or conditions.

### **(b) Cash and cash equivalents**

Cash and cash equivalents comprise cash balances, cash on current accounts with banks, bank deposits and other highly liquid short-term investments with original maturities of less than three months.

### **3 SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **(c) Accounts receivable and loans issued**

Receivables and loans issued are stated at cost less an allowance for doubtful debts. Management quantifies this allowance based on current information regarding the customers' and borrowers' ability to repay their obligations. Amounts previously written off which are subsequently collected are recognized as income.

#### **(d) Value added tax (VAT)**

Output value added tax related to sales of goods (work performance, services provision) is payable to the tax authorities upon delivery of the goods (work, services) or property rights to customers. Input VAT on goods and services purchased (received) is generally recoverable against output VAT. VAT related to sales / purchases and services provision / receipt which has not been settled at the balance sheet date (VAT deferred) is recognized in the consolidated balance sheet on a gross basis and disclosed separately within current assets and current liabilities. Where a doubtful debt provision has been made, a loss is recorded for the gross amount of the debt, including VAT.

#### **(e) Inventories**

Inventories are stated at the lower of acquisition cost inclusive of completion expenses or market value. Inventories are released to production or written-off otherwise at average cost. In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads.

The provision for obsolescence is calculated on the basis of slow-moving and obsolete inventories analysis. Such items are provided for in full.

#### **(f) Investments in marketable debt and equity securities**

Marketable debt and equity securities consist of investments in corporate debt and equity securities where the Group does not exert control or significant influence over the investee. The Group classifies marketable debt and equity securities using three categories: trading, held-to-maturity and available-for-sale. The specific identification method is used for determining the cost basis of all such securities.

##### ***Trading securities***

Trading securities are bought and held principally for the purpose of selling them in the near term. Trading securities are carried in the consolidated balance sheet at their fair value. Unrealized holding gains and losses on trading securities are included in the consolidated statement of income.

##### ***Held-to-maturity securities***

Held-to-maturity securities are those securities which the Group has the ability and intent to hold until maturity. Such securities are recorded at amortized cost.

Premiums and discounts are amortized and recorded in the consolidated statement of income over the life of the related security held-to-maturity, as an adjustment to yield using the effective interest method.

##### ***Available-for-sale securities***

All marketable securities not included in trading or held-to-maturity are classified as available-for-sale.

Available-for-sale securities are recorded at their fair value. Unrealized holding gains and losses, net of the related tax effect, are excluded from earnings and reported as a separate component of accumulated other comprehensive income in the stockholders' equity until realized. Realized gains and losses from the sale of available-for-sale securities, less tax, are determined on a specific identification basis. Dividend and interest income are recognized when earned.



### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (g) Investments in associates and non-marketable securities

##### *Investments in associates*

Associates are those enterprises in which the Group has significant influence, but not control, over the financial and operating policies. Investments in associates are accounted for using the equity method of accounting. The consolidated financial statements include the Group's share of the total recognized gains and losses of associates from the date that significant influence effectively commences until the date that significant influence effectively ceases.

##### *Investments in non-marketable securities*

Investments in non-marketable securities where the Group does not exercise control or significant influence over the investee are carried at cost less provisions for any other than temporary diminution in value. Provisions are calculated for the investments in companies which are experiencing significant financial difficulties for which recovery is not expected within a reasonable period in the future, or under bankruptcy proceedings.

#### (h) Property, plant and equipment

##### *Owned assets*

Items of property, plant and equipment are stated at acquisition cost less accumulated depreciation and adjustments for impairment losses (Note 3(k)). The cost of self-constructed assets includes the cost of materials, direct labor and an appropriate portion of production overheads directly related to construction of assets.

Property, plant and equipment also include assets under construction and plant and equipment awaiting installation.

Where an item of property, plant and equipment comprises major components having different useful lives, they are accounted for as separate items of property, plant and equipment.

##### *Subsequent expenditures*

Expenditures incurred to replace a component of an item of property, plant and equipment that is accounted for separately, are capitalized with the carrying amount of the component subject to depreciation. Other subsequent expenditures are capitalized only when they increase the future economic benefits embodied in an item of property, plant and equipment. All other expenditures are recognized as expenses in the consolidated statement of income as incurred.

##### *Capitalized interest*

Interest costs are capitalized against qualifying assets as part of property, plant and equipment.

Such interest costs are capitalized over the period during which the asset is being acquired or constructed and borrowings have been incurred. Capitalization ceases when construction is interrupted for an extended period or when the asset is substantially complete. Further interest costs are charged to the consolidated statement of income.

Where funds are borrowed specifically for the purpose of acquiring or constructing a qualifying asset, the amount of interest costs eligible for capitalization on that asset is the actual interest cost incurred on the borrowing during the period.

Where funds are made available from general borrowings and used for the purpose of acquiring or constructing qualifying assets, the amount of interest costs eligible for capitalization is determined by applying a capitalization rate to the expenditures on these assets.

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### *Mineral rights*

Mineral rights acquired in business combinations are recorded in accordance with the provisions of ASC No. 805, *Business Combinations*, (“ASC No. 805”) at their fair values at the date of acquisition, based on their appraised fair value. The Group reports mineral rights as a separate component of property, plant and equipment in accordance with the consensus reached by ASC No 930, *Extractive Activities – Mining*, (“ASC № 930”) subtopic 360, *Property, Plant and Equipment*.

#### *Depreciation and amortization*

Depreciation is charged on a straight-line basis over the estimated remaining useful lives of the individual assets. Plant and equipment under capital leases and subsequent capitalized expenses are depreciated on a straight-line basis over the estimated remaining useful lives of the individual assets. Depreciation commences from the time an asset is put into operation. Depreciation is not charged on assets to be disposed of and land. The range of the estimated useful lives is as follows:

Buildings and constructions	20 – 45 years
Machinery and equipment	2 – 40 years
Vehicles	5 – 25 years

Mineral rights are amortized using the straight-line basis over the license term given approximately even production during the period of license.

#### (i) Leasing

Leasing transactions are classified according to the lease agreements which specify the rewards and risks associated with the leased property. Leasing transactions where the Group is the lessee are classified into capital leases and operating leases. In a capital lease, the Group receives the major portion of economic benefit of the leased property and recognizes the asset and associated liability on its consolidated balance sheet. All other transactions in which the Group is the lessee are classified as operating leases. Payments made under operating leases are recorded as an expense.

#### (j) Goodwill

Goodwill represents the excess of the purchase price over the fair value of net assets acquired. Under ASC No. 350, *Intangibles - Goodwill and Other*, (“ASC No. 350”) goodwill is first assessed with regard to qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. It is required to calculate the fair value of a reporting unit only if a qualitative assessment indicates that it is more likely than not that its carrying amount is more than its fair value.

The impairment test under ASC No. 350 includes a two-step approach. Under the first step, management compares the fair value of a “reporting unit” to its carrying value. A reporting unit is the level at which goodwill impairment is measured and it is defined as an operating segment or one level below it if certain conditions are met. If the fair value of the reporting unit is less than its carrying value, step two is required to determine if goodwill is impaired.

Under step two, the amount of goodwill impairment is measured by the amount, if any, that the reporting unit’s goodwill carrying value exceeds its “implied” fair value of goodwill. The implied fair value of goodwill is determined by deducting the fair value of all tangible and intangible net assets of the reporting unit (both recognized and unrecognized) from the fair value of the reporting unit (as determined in the first step).

The excess of the fair value of net assets acquired over acquisition cost represents negative goodwill (or “bargain purchase”) which is recognized as a gain in the consolidated statement of income on the date of the acquisition.

Intangible assets that have limited useful lives are amortized on a straight-line basis over the shorter of their useful or legal lives.



### **3 SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **(k) Impairment of long-lived assets**

The Group performs tests for impairment of assets where an impairment trigger has been identified. In accordance with the requirements of US GAAP management first compares the carrying amount with the undiscounted cash flows. If the carrying amount is lower than the undiscounted cash flows, no impairment loss is recognized. If the carrying amount is higher than the undiscounted cash flows, an impairment loss is measured as the difference between the carrying amount and fair value.

For the purposes of impairment testing, a long-lived asset or asset group represents the lowest level for which management can separately identify cash flows that are largely independent of the cash flows of other assets and liabilities. For this purpose management combines the assets of different entities which operate together performing different stages of the production of finished goods.

#### **(l) Pension and post-retirement benefits other than pensions**

The Group follows the Pension and Social Insurance legislation of the Russian Federation and other countries where the Group operates. Contributions to the Russian Federation Pension Fund by the employer are calculated as a percentage of current gross salaries. Such contributions are expensed as incurred.

The Group recognizes liabilities for post-employment benefits, including one-off payments made upon retirement. Also in 2012 and for the nine months ended September 30, 2013, the Group maintained defined benefit pension plans that covered the majority of its employees in Europe (Note 12, 18).

The Parent Company and some other Group companies have an agreement with a non-Government pension fund (the "Fund") in accordance with which contributions are made on a monthly basis. Contributions are calculated as a certain fixed percentage of the employees' salaries. These pension benefits are accumulated in the Fund during the employment period and distributed by the Fund subsequently. As such, all these benefits are considered as made under a defined contribution plan and are expensed as incurred. Accordingly, the Group has no long-term commitments to provide funding, guarantees, or other support to the Fund.

#### **(m) Asset retirement obligations**

The Group's land, buildings and equipment are subject to the provisions of ASC No. 410, *Asset Retirement and Environmental Obligations*. This ASC addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The Group's asset retirement obligation ("ARO") liabilities primarily consist of spending estimates related to reclaiming surface land and support facilities at both surface and underground mines in accordance with federal and state reclamation laws as defined by each mining permit.

The Group estimates its ARO liabilities for final reclamation and mine closure based upon detailed engineering calculations of the amount and timing of the future cash spending for a third party to perform the required work. Spending estimates are escalated for inflation and then discounted at the credit-adjusted risk-free rate.

#### **(n) Borrowing activities**

The Group's general-purpose funding is principally obtained from short-term and long-term borrowings. Borrowings are carried at the principal amount borrowed, net of unamortized discounts or premiums.

#### **(o) Commitments and contingencies**

Contingent liabilities, including environmental remediation costs, arising from claims, assessments, litigation, fines, penalties and other sources are recorded when it is probable that a liability can be assessed and the amount of the assessment and / or remediation can be reasonably estimated.

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (p) Income tax

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry-forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to be applied to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period when a different tax rate is enacted.

Pursuant to the provisions of ASC No. 740, *Income Taxes*, the Group provides valuation allowances for deferred tax assets for which it does not consider realization of such assets to be more likely than not. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the historical taxable income generation, projected future taxable income, the reversal of existing deferred tax liabilities and tax planning strategies in making this assessment.

No provision for deferred taxes has been recognized in respect of cumulative unremitted earnings of foreign subsidiaries at December 31, 2014 assuming those earnings will be permanently reinvested outside Russia.

The Group accounts for uncertain tax positions and reflects liabilities for unrecognized income tax benefits together with corresponding interest and penalties in the consolidated statement of income as income tax expense.

#### (q) Dividends

Dividends are recognized as a liability in the period in which they are declared.

#### (r) Revenue recognition

##### *Goods sold*

Revenue from the sale of goods is recognized in the consolidated statement of income when there is a firm arrangement, the price is fixed and determinable, delivery has occurred, and collectability is reasonably assured.

##### *Interest income*

Interest income is recognized in the consolidated statement of income as it is earned.

#### (s) Shipping and handling

The Group bills its customers for the shipped steel products with product delivery to the place of destination in accordance with the delivery terms agreed with customers. The related shipping and handling expense is reported in selling expenses. The share of this expense in selling expenses in 2012-2014 was about 90%.

#### (t) Interest expense

All interest and other costs incurred in connection with borrowings are expensed as incurred as part of interest expense, except for interest which is incurred on construction projects and capitalized (Note 3(h)).

#### (u) Non-cash transactions

Non-cash settlements represent offset transactions between customers and suppliers, when exchange equivalents are defined and goods are shipped between the parties without exchange of cash.

The related sales and purchases are recorded in the same manner as cash transactions. The fair market value for such transactions is based on the value of similar transactions in which monetary consideration is exchanged with a third party.

Purchases of property, plant and equipment under capital lease arrangements are also recognized as non-cash transactions.



### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (v) Segment reporting

According to ASC No. 280, *Segment reporting*, segment reporting follows the internal organizational and reporting structure of the Group. The Group's organization comprises four reportable segments:

- steel segment, comprising production and sales of coke and steel products, primarily pig iron, steel slabs, hot rolled steel, cold rolled steel, galvanized cold rolled sheet and cold rolled sheet with polymeric coatings and also electro-technical steel;
- foreign rolled products, comprising production and sales of steel products in Europe and the US;
- long products segment, comprising a number of steel-production facilities combined in a single production system beginning from iron scrap collection and recycling to steel-making, production of long products, reinforcing rebar and metalware;
- mining segment, comprising mining, processing and sales of iron ore, fluxing limestone and metallurgical dolomite, which supplies raw materials to the steel segment and third parties;

and other segments, not reported separately in the consolidated financial statements.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies.

#### (w) Guarantees

The fair value of a guarantee is determined and recorded as a liability at the time when the guarantee is issued. The initial guarantee amount is subsequently re-measured to reflect the changes in the underlying liability. The expense is included in the related line items of the consolidated statements of income and comprehensive income, based on the nature of the guarantee. When the likelihood of performing on a guarantee becomes probable, a liability is accrued, provided it is reasonably determinable on the basis of the facts and circumstances at that time.

#### (x) Recent accounting pronouncements

The Group's management analyzed changes to accounting standards issued by FASB and effective since January 1, 2014 and concluded that none of these changes in standards had impacted the consolidated financial statements.

The Group is transitioning to International Financial Reporting Standards, which are planned to be adopted for the financial statements for the period ends December 31, 2015. Therefore, new pronouncements to US GAAP for next years is not considered in course of preparation of these consolidated financial statements.

### 4 CASH AND CASH EQUIVALENTS

	<u>As at December 31, 2014</u>	<u>As at December 31, 2013</u>	<u>As at December 31, 2012</u>
Cash			
– Russian rubles	20,341	70,834	58,922
– US dollars	150,817	194,113	98,438
– Euro	54,306	158,626	180,742
– other currencies	7,936	1,925	2,565
Deposits			
– Russian rubles	96,307	204,851	441,141
– US dollars	158,011	331,778	105,940
– Euro	53,645	5,732	46,464
– other currencies	7,763	1,937	3,720
Other cash equivalents	84	196	13,315
	<u>549,210</u>	<u>969,992</u>	<u>951,247</u>



## 5 INVESTMENTS

Balance sheet classification of investments:

	As at December 31, 2014	As at December 31, 2013	As at December 31, 2012
<b>Short-term investments and current portion of long-term investments</b>			
Loans to related parties (Note 21(b))	68,355	107,565	-
Bank deposits and other investments	552,899	377,416	106,906
	<b>621,254</b>	<b>484,981</b>	<b>106,906</b>
<b>Long-term investments</b>			
Loans to related parties (Note 21(b))	141,219	78,030	-
Investments in associates	106,161	419,149	8,146
Bank deposits and other investments	68	3,895	11,147
	<b>247,448</b>	<b>501,074</b>	<b>19,293</b>
<b>Total investments</b>	<b>868,702</b>	<b>986,055</b>	<b>126,199</b>

### Investments in associates

	As at December 31, 2014 Ownership	As at December 31, 2013 Ownership	As at December 31, 2012 Ownership	As at December 31, 2014	As at December 31, 2013	As at December 31, 2012
NLMK Belgium Holdings S.A. (Note 18)	79.50%	79.50%	100.00%	97,264	412,799	-
TBEA & NLMK (Shenyang) Metal Product Co., Ltd.	50.00%	50.00%	50.00%	8,897	6,350	8,146
				<b>106,161</b>	<b>419,149</b>	<b>8,146</b>

The underperformance of NBH holding companies resulted in a necessity of reassessment of impairment testing model for the investments in NBH, which showed impairment of \$82,635 as at September 30, 2014. The revised model showed a necessity of further impairment of \$242,532 as of December 31, 2014. The total impairment loss of investments in NBH amounted to \$325,167 was included in the "Impairment of investments in associate" line in the consolidated statement of income. For the impairment testing the Group used an income approach primarily with Level 3 inputs, in accordance with ASC No. 323. The Group has estimated cash flows for 9 years for different groups of assets and respective cash flows in the post-forecast period. Prices for steel products were determined on the basis of forecasts of investment banks' analysts. A discount rate of 8% was used.

The impairment testing model is sensitive to assumptions used. For example, increase in the discount rate by 1% will result in additional impairment of \$117 million.



## 6 ACCOUNTS RECEIVABLE AND ADVANCES GIVEN

	As at December 31, 2014	As at December 31, 2013	As at December 31, 2012
Trade accounts receivable	794,511	895,627	827,826
Advances given to suppliers	77,677	66,813	105,717
VAT and other taxes receivable	250,618	488,173	562,944
Accounts receivable from employees	1,746	3,346	4,375
Other accounts receivable	74,634	129,902	152,607
	1,199,186	1,583,861	1,653,469
Allowance for doubtful debts	(94,763)	(146,164)	(162,518)
	<b>1,104,423</b>	<b>1,437,697</b>	<b>1,490,951</b>

As at December 31, 2014, 2013 and 2012 accounts receivable of \$137,553, \$141,666 and \$264,389, respectively, served as collateral for certain borrowings (Note 11).

## 7 INVENTORIES

	As at December 31, 2014	As at December 31, 2013	As at December 31, 2012
Raw materials	620,412	980,701	1,201,527
Work in process	569,972	526,589	876,523
Finished goods and goods for resale	419,844	684,203	852,855
	1,610,228	2,191,493	2,930,905
Provision for obsolescence	(50,137)	(67,738)	(103,972)
	<b>1,560,091</b>	<b>2,123,755</b>	<b>2,826,933</b>

As at December 31, 2014, 2013 and 2012, inventories of \$562,002, \$310,538 and \$672,504, respectively, served as collateral for certain borrowings (Note 11).

## 8 PROPERTY, PLANT AND EQUIPMENT

	As at December 31, 2014	As at December 31, 2013	As at December 31, 2012
Land	130,822	215,769	270,882
Mineral rights	309,609	532,190	557,769
Buildings	1,548,240	2,532,082	1,937,315
Land and buildings improvements	1,287,136	2,079,292	1,384,364
Machinery and equipment	5,756,241	8,790,467	10,399,285
Vehicles	218,564	366,098	383,760
Construction in progress and advances for construction and acquisition of property, plant and equipment	872,032	2,089,919	3,268,252
Leased assets	25,724	76,952	145,328
Other	77,206	101,561	151,066
	10,225,574	16,784,330	18,498,021
Accumulated depreciation	(4,358,905)	(6,781,334)	(6,744,864)
	<b>5,866,669</b>	<b>10,002,996</b>	<b>11,753,157</b>



## **8 PROPERTY, PLANT AND EQUIPMENT (continued)**

In May 2011, the Group acquired a license for exploration and extraction of coal in the Zhernovsky Glubokiy coal field of the Zhernovsky coal deposit expiring in 2031. The carrying value of this license as at December 31, 2014 is \$6,346. In August 2005, the Group acquired a license for exploration and mining of Zhernovsky coal deposit expiring in 2025. The carrying value of this license as at December 31, 2014 is \$10,442.

In March 2011, the Group acquired a license for exploration and extraction of coal in the mine field area No. 3 of the Usinsky coal deposit expiring in 2031. The carrying value of this license as at December 31, 2014 is \$23,037.

A license for iron ore and non-metallics mining at Stoilensky iron-ore deposit in Belgorod Region was acquired by the Group in 2004 through a business combination. The carrying value of these mineral rights as at December 31, 2014 is \$102,927.

The Group's management believes that these licenses will be extended.

As at December 31, 2012, property, plant and equipment of \$203,838 (net book value) served as collateral for certain borrowings (Note 11). As at December 31, 2014 and 2013 the Group did not have pledged property, plant and equipment.

The amounts of interest capitalized are \$42,282, \$121,599 and \$197,569 for the years ended December 31, 2014, 2013 and 2012, respectively.

As at December 31, 2014 the Group's management considered that the negative trends in the Russian economy in general and in construction in particular represent triggers for impairment of OJSC NSMMZ and LLC NLMK-Kaluga.

For the purpose of impairment testing for the year ended December 31, 2014, management has estimated cash flows for 11 years for different groups of assets and respective cash flows in a post-forecast period. Prices for steel products in these estimates were determined on the basis of forecasts of investment banks' analysts. The long-term growth rate used in the models is 4.0% for different groups of assets.

In performing impairment analysis of OJSC NSMMZ and LLC NLMK-Kaluga the Group's management used discount rates of 16% for 2015 and 2016, 15% for 2017 and 2018, 14% for 2019 and 2020 and 12% for the following years.

The Group's management has compared the carrying amount of assets with undiscounted cash flows and concluded that property, plant and equipment of OJSC NSMMZ should be partially impaired. Impairment losses of \$113,757 included in "Impairment losses" line in the consolidated statement of income.

Calculations showed that undiscounted cash flows exceed the carrying amount of LLC NLMK-Kaluga assets, this excess is significant and no impairment needed.

The impairment testing model of OJSC NSMMZ is sensitive to assumptions used. For example, increase in the discount rate by 1% will result in additional impairment of \$43.8 million, decrease in long term growth rate by 1% will result in additional impairment of \$17.7 million, decrease in the revenues by 1% will result in additional impairment of \$58.2 million.



**9 GOODWILL AND INTANGIBLE ASSETS**

**(a) Goodwill**

<b>Balance as at December 31, 2011</b>	<b>760,166</b>
Cumulative translation adjustment	25,975
<b>Balance as at December 31, 2012</b>	<b>786,141</b>
Disposal of goodwill in a partially disposed investment (Note 18)	(289,711)
Cumulative translation adjustment	(33,021)
<b>Balance as at December 31, 2013</b>	<b>463,409</b>
Cumulative translation adjustment	(178,012)
<b>Balance as at December 31, 2014</b>	<b>285,397</b>

Goodwill arising on acquisitions was allocated to the appropriate business segment in which each acquisition took place. Goodwill arising from the acquisition in 2011 of a controlling interest in SIF S.A. (Note 18) amounted to \$289,711. At the time of acquisition this goodwill was assigned to the steel segment and foreign rolled products segment in the amount of \$128,441 and \$161,270, respectively, and was disposed as a result of NBH deconsolidation (Note 18).

As at December 31, 2014 goodwill relating to steel, long products, mining and foreign rolled products segments amounted to \$179,118, \$3,293, \$66,643 and \$35,726, respectively.

**Goodwill impairment**

The Group performed a test for impairment of goodwill as at December 31, 2014, 2013 and 2012 using the income approach primarily with Level 3 inputs, in accordance with ASC No. 820. As a result, as at each reporting date, the Group determined no impairment of the tested values. Key estimates used in the impairment model are consistent with those used for property, plant and equipment impairment tests. The discount rates of 12-16% for different assets were used.

Of the total goodwill balance, \$145,580 relates to OJSC Altai-Koks. The impairment testing model of OJSC Altai-Koks is sensitive to a level of sales prices: a 4% decrease in prices will result in impairment of \$31,163.

**(b) Intangible assets**

	<b>Subsidiary</b>	<b>Total useful life, months</b>	<b>Gross book value as at December 31, 2014</b>	<b>Gross book value as at December 31, 2013</b>	<b>Gross book value as at December 31, 2012</b>
Customer base	LLC VIZ-Stahl	110	57,684	99,154	106,846
Industrial intellectual property	LLC VIZ-Stahl	110	30,375	52,209	56,260
Customer base	Novexco, Novex	88	89,910	89,910	89,910
Beneficial lease interest	NLMK Indiana	974	8,700	8,700	8,700
Industrial intellectual property	SIF S.A.	60	-	-	3,226
			186,669	249,973	264,942
Accumulated amortization			(135,529)	(134,015)	(123,020)
			<b>51,140</b>	<b>115,958</b>	<b>141,922</b>

## 9 GOODWILL AND INTANGIBLE ASSETS (continued)

The intangible assets were acquired in business combinations and met the criteria for separate recognition outlined in ASC No. 805. They were recorded under the provisions of ASC No. 805 at fair values at the date of acquisition, based on their appraised values. Aggregated amortization expense amounted to \$42,316, \$15,293 and \$25,919 for the years ended December 31, 2014, 2013 and 2012, respectively.

### Estimated amortization expense in subsequent annual periods

2015	(43,204)
2016	(107)
2017	(107)
2018	(107)
2019 and later	(7,616)

## 10 ACCOUNTS PAYABLE AND OTHER LIABILITIES

	As at December 31, 2014	As at December 31, 2013	As at December 31, 2012
Trade accounts payable	430,679	606,617	758,044
Advances received	97,847	105,313	111,833
Taxes payable other than income tax	77,278	134,006	166,841
Accounts payable and accrued liabilities to employees	128,695	204,143	227,399
Dividends payable	696	1,407	1,521
Short-term capital lease liability	5,656	17,395	21,669
Other accounts payable	33,091	106,828	174,798
	<b>773,942</b>	<b>1,175,709</b>	<b>1,462,105</b>

## 11 SHORT-TERM AND LONG-TERM BORROWINGS

Rates	Currency	Maturity	As at December 31, 2014	As at December 31, 2013	As at December 31, 2012
<b>Bonds</b>					
8% to 8.95%	RUR	2013-2017	543,943	1,400,660	1,669,297
4.45% to 4.95%	USD	2018-2019	1,195,993	1,319,585	506,531
<b>Loans</b>					
8.25% to 10% LIBOR +1.2% to LIBOR +2.5%, PRIME+0.625%	RUR	2013-2017	23,122	38,406	366,345
EURIBOR +0.3% to EURIBOR +3.5%	USD	2013-2016	374,919	540,998	384,667
	EUR	2013-2022	620,890	853,435	1,697,912
Other borrowings			1,341	4,243	6,971
			<b>2,760,208</b>	<b>4,157,327</b>	<b>4,631,723</b>
Less: short-term loans and current maturities of long-term loans			(798,608)	(1,119,286)	(1,816,169)
<b>Long-term borrowings</b>			<b>1,961,600</b>	<b>3,038,041</b>	<b>2,815,554</b>



## 11 SHORT-TERM AND LONG-TERM BORROWINGS (continued)

Amounts due for SIF S.A. shares as at December 31, 2014 and 2013 are stated in loans in amount of \$100,016 and \$250,024, respectively, since they were reassigned to a bank.

Amounts due for SIF S.A. shares included in other long-term liabilities as at December 31, 2012 amounted to \$282,697.

Long-term borrowings include fixed rate long-term bonds in the amount of \$1,444,926 (at historic cost). The fair value of these bonds, determined using level one inputs, is \$1,278,645 as at December 31, 2014.

The Group's long-term borrowings as at December 31, 2014 mature between 2 to 7 years.

The payments scheduled for long-term loans are as follows:

2016	291,798
2017	285,557
2018	816,023
2019	531,388
Remainder	36,834
	<u>1,961,600</u>

### Major terms of loan agreements

Certain of the loan agreements contain debt covenants that impose restrictions on the purposes for which the loans may be utilized, covenants with respect to disposal of assets, incurrence of additional liabilities, issuance of loans or guarantees, obligations in respect of any future reorganizations procedures or bankruptcy of borrowers, and also require that borrowers maintain pledged assets to their current value and conditions. In addition, these agreements contain covenants with respect to compliance with certain financial ratios, clauses in relation to performance of the borrowers, including cross default provisions, as well as legal claims in excess of certain amount, where reasonable expectations of a negative outcome exist, and covenants triggered by any failure of the borrower to fulfill contractual obligations. The Group companies are in compliance with all debt covenants as at December 31, 2014.

## 12 OTHER LONG-TERM LIABILITIES

	<u>As at December 31, 2014</u>	<u>As at December 31, 2013</u>	<u>As at December 31, 2012</u>
Long-term capital lease liability	2,606	15,789	34,642
Fair value of option (Note 18)	82,470	30,000	-
Employee benefit obligations	-	-	92,592
Other long-term liabilities	10,968	9,644	330,128
	<u>96,044</u>	<u>55,433</u>	<u>457,362</u>

Other long-term liabilities as at December 31, 2012 include payables of \$282,697 for SIF S.A. shares (Note 18). In 2012 the repayment terms of these payables were amended to postpone the third installment to 2014.



**12 OTHER LONG-TERM LIABILITIES (continued)**

	<u>Year ended December 31, 2012</u>
Present value of the defined benefit obligation	116,197
Less: Fair value of plan assets	(14,922)
<b>Recognized liability for defined benefit obligations at the end of the period</b>	<b>101,275</b>
Add: Liability for defined contribution plans	28
<b>Total pension liabilities</b>	<b>101,303</b>
Of which:	
Current	8,711
Non-current	92,592
<b>Principal actuarial assumptions at the balance sheet date</b>	
Discount rate at the end of the period	1.1% - 3%
Inflation rate	2%
Expense recognized in the consolidated statement of income	<u>9,947</u>

**13 CHANGE IN NON-CONTROLLING INTERESTS IN COMPANIES OF LONG PRODUCT SEGMENT**

In February 2013, the Parent Company acquired through a public auction for \$9,609 a stake of 35.59% in OJSC NSMMZ. As a result of this transaction, there was a decrease in the additional paid-in capital by \$49,469 with a corresponding change of non-controlling interest for the year ended December 31, 2013.

**14 STOCKHOLDERS' EQUITY**

**(a) Stock**

As at December 31, 2014, 2013 and 2012, the Parent Company's share capital consisted of 5,993,227,240 issued common shares, with a par value of 1 Russian ruble each. For each common share held, the stockholder has the right to one vote at the stockholders' meetings.

**(b) Dividends**

Dividends are paid on common stock at the recommendation of the Board of Directors and approval at a General Stockholders' Meeting, subject to certain limitations as determined by Russian legislation. Profits available for distribution to stockholders in respect of any reporting period are determined by reference to the statutory financial statements of the Parent Company. As at December 31, 2014, the retained earnings of the Parent Company, available for distribution in accordance with the legislative requirements of the Russian Federation, amounted to \$5,409,333, converted into US dollars using exchange rates at December 31, 2014. As it was previously reported in the statutory financial statements the retained earnings of the Parent Company, available for distribution as at December 31, 2013 and 2012 were \$8,971,697 and \$10,361,802, using exchange rates at December 31, 2013 and 2012, respectively.

The dividend policy provides for a minimum annual dividend payment of at least 20% of annual net income and sets an objective of reaching an average rate of dividend payments during the five-year cycle of at least 30% of net income, both determined in accordance with US GAAP.



#### 14 STOCKHOLDERS' EQUITY (continued)

In September 2014 the Parent Company declared interim dividends for the six months ended June 30, 2014 of 0.88 Russian rubles per share for the total of \$133,904 (at the historical rate). Dividends payable amounted to \$696 at December 31, 2014.

In June 2014, the Parent Company declared dividends for the year ended December 31, 2013 of 0.67 Russian rubles per share for the total of \$115,042 (at the historical rate).

In June 2013, the Parent Company declared dividends for the year ended December 31, 2012 of 0.62 Russian rubles per share for the total of \$115,618 (at the historical rate). Dividends payable amounted to \$1,407 as at December 31, 2013 (Note 10).

In May 2012, the Parent Company declared dividends for the year ended December 31, 2011 of 2 Russian rubles per share for the total of \$375,776, including interim dividends for the six months ended June 30, 2011 of 1.4 Russian ruble per share for the total of \$263,704 (at the historical rate). Dividends payable amounted to \$1,521 at December 31, 2012.

#### 15 EARNINGS PER SHARE

	<u>Year ended December 31, 2014</u>	<u>Year ended December 31, 2013</u>	<u>Year ended December 31, 2012</u>
Net income (thousands of US dollars)	844,825	188,740	595,805
Weighted average number of shares	<u>5,993,227,240</u>	<u>5,993,227,240</u>	<u>5,993,227,240</u>
<b>Basic and diluted net earnings per share (US dollars)</b>	<b><u>0.1410</u></b>	<b><u>0.0315</u></b>	<b><u>0.0994</u></b>

Basic net earnings per share of common stock is calculated by dividing net income by the weighted average number of shares of common stock outstanding during the reporting period.

The average shares outstanding for the purposes of basic and diluted earnings per share information was 5,993,227,240 for the years ended December 31, 2014, 2013 and 2012. The Parent Company does not have potentially dilutive shares outstanding.

#### 16 INCOME TAX

	<u>For the year ended December 31, 2014</u>	<u>For the year ended December 31, 2013</u>	<u>For the year ended December 31, 2012</u>
Current income tax expense	(365,876)	(141,070)	(283,779)
Deferred income tax expense:			
origination and reversal of temporary differences	<u>(40,427)</u>	<u>(80,867)</u>	<u>(20,933)</u>
<b>Total income tax expense</b>	<b><u>(406,303)</u></b>	<b><u>(221,937)</u></b>	<b><u>(304,712)</u></b>

The corporate income tax rate applicable to the Group is predominantly 20%. The income tax rate applicable to the majority of income of foreign subsidiaries ranges from 30% to 35%.



16 INCOME TAX (continued)

Income before income tax is reconciled to the income tax expense as follows:

	For the year ended December 31, 2014	For the year ended December 31, 2013	For the year ended December 31, 2012
Income before income tax	1,770,485	483,481	914,869
Income tax at applicable tax rate	(354,097)	(96,696)	(182,974)
Change in income tax:			
- tax effect of non-deductible expenses	(30,553)	(50,039)	(40,299)
- non-taxable translation adjustments	39,389	-	-
- effect of different tax rates	15,120	19,038	58,890
- unrecognized tax loss carry forward for current year	(34,122)	(30,951)	(132,468)
- deferred tax assets from tax-losses used	22,633	-	-
- change in option	(16,345)	-	-
- write-off of previously recognized deferred tax assets	(53,021)	(62,659)	-
- other	4,693	(630)	(7,861)
<b>Total income tax expense</b>	<b>(406,303)</b>	<b>(221,937)</b>	<b>(304,712)</b>

The tax effects of temporary differences that give rise to the deferred tax assets and deferred tax liabilities are presented below:

	As at December 31, 2014	As at December 31, 2013	As at December 31, 2012
<i>Gross deferred tax assets</i>			
Accounts payable and other liabilities	100,807	170,255	180,579
Non-current liabilities	-	120	643
Accounts receivable	15,814	27,501	29,068
Net operating loss and credit carry-forwards, including:	286,225	373,259	763,726
- related to subsidiaries located in Russia (expiring in 2016-2023)	-	77,341	82,147
- related to subsidiaries located in the USA (expiring in 2015-2029)	205,776	220,577	220,394
- related to subsidiaries located in Europe (expiring in 2015-2029)	-	-	1,734
- related to subsidiaries located in Europe (no expiration)	80,449	75,341	459,451
Other	21,320	6,581	-
Less: valuation allowance	(271,558)	(300,024)	(525,680)
	<b>152,608</b>	<b>277,692</b>	<b>448,336</b>
<i>Gross deferred tax liabilities</i>			
Property, plant and equipment	(453,699)	(704,253)	(869,586)
Intangible assets	(8,469)	(21,817)	(11,995)
Inventories	-	(32,247)	(43,004)
Other	(13,685)	-	(5,416)
	<b>(475,853)</b>	<b>(758,317)</b>	<b>(930,001)</b>
<b>Total deferred tax liability, net</b>	<b>(323,245)</b>	<b>(480,625)</b>	<b>(481,665)</b>



## **16 INCOME TAX (continued)**

The amount of net operating losses that can be utilized each year is limited under the Group's different tax jurisdictions. The Group has established a valuation allowance against certain deferred tax assets. The Group regularly evaluates assumptions underlying its assessment of the realizability of its deferred tax assets and makes adjustments to the extent necessary. In assessing whether it is probable that future taxable profit will be available against which the Group can utilize the potential benefit of the tax loss carry-forwards, management considers the current situation and the future economic benefits outlined in specific business plans for each subsidiary.

Accounting for deferred tax consequences assumes best estimates of future events. A valuation analysis established or revised as a result of the assessment is recorded through deferred income tax expense in consolidated statements of income. In the second quarter of 2013 valuation models, previously supported deferred tax assets recoverability in Group's major European entities, were revised based on the results of analysis of economic condition in Europe. The revised models did not support recoverability of a part of these assets of \$62,659, which resulted in valuation allowance recognition in the second quarter of 2013. As at December 31, 2013 the amounts for the majority of these European entities were eliminated from consolidated balance sheet (Note 18).

In accordance with Russian Law certain Group's Russian entities, including OJSC NLMK, were integrated in one consolidated tax group for the purpose of assessment and payment of corporate income tax in line with the comprehensive result of business operations. The Group's entities that are not included in the consolidated tax group assess their income taxes individually.

As at December 31, 2014, 2013 and 2012 the Group analyzed its tax positions for uncertainties affecting recognition and measurement thereof. Following the analysis, the Group believes that it is likely that the majority of all deductible tax positions stated in the income tax return would be sustained upon the examination by the tax authorities.

## **17 FINANCIAL INSTRUMENTS**

The fair value of financial instruments is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants.

The Group's management believes that the carrying values of cash, trade and other receivables, trade and other payables, and short-term loans indicates a reasonable estimate of their fair value due to their short-term maturities. The fair value of investments, excluding equity method investments, is defined using Level 2 inputs, which include interest rates for similar instruments in an active market. Fair values for these investments are determined based on discounted cash flows and approximate their book values. The fair value of long term debt is based on current borrowing rates available for financings with similar terms and maturities and approximates its book value.

The Group holds and purchases derivative financial instruments for purposes other than trading to mitigate foreign currency exchange rate risk. Forward contracts were short-term with maturity dates in January, February and November 2013.

In 2012, the Group entered into Russian ruble / US dollar cross-currency interest rate swap agreements in conjunction with Russian ruble denominated bonds issued by the Group. As a result, the Group paid US dollars at fixed rates varying from 3.11% to 3.15% per annum and received Russian rubles at a fixed rate of 8.95% per annum. Maturity of the swaps was linked to the Russian ruble denominated bonds redemption, matured on November 2014.

In accordance with ASC No. 820 the fair value of foreign currency derivatives is determined using Level 2 inputs. The inputs used include quoted prices for similar assets or liabilities in an active market.

## 17 FINANCIAL INSTRUMENTS (continued)

Fair value of forwards is determined as the sum of the differences between the market forward rate in the settlement month prevailing at December 31, 2012 and the appropriate contract settlement rate, multiplied by discounted notional amounts of the corresponding contracts. Fair value of swaps is determined as the sum of the discounted contractual cash flows in Russian rubles and US dollars as at December 31, 2012.

The amounts recorded represent the US dollar equivalent of the commitments to sell and purchase foreign currencies. The table below summarizes the contractual amounts and positive fair values of the Group's unrealized forward exchange contracts in US dollars.

	As at December 31, 2014		As at December 31, 2013		As at December 31, 2012	
	Notional amount	Fair value	Notional amount	Fair value	Notional amount	Fair value
US dollars	-	-	-	-	34,551	1,196
Euro	-	-	-	-	31,912	468
	-	-	-	-	<b>66,463</b>	<b>1,664</b>

During 2014, 2013 and 2012 gains from forward exchange contracts amounted to nil, \$4,611 and \$9,109, respectively. These gains were included in "Foreign currency exchange gain, net" line in the consolidated statements of income.

The table below summarizes the contractual amounts and positive fair values of the Group's unrealized cross-currency interest rate swap agreements in US dollars.

	As at December 31, 2014		As at December 31, 2013		As at December 31, 2012	
	Notional amount	Fair value	Notional amount	Fair value	Notional amount	Fair value
US dollars	-	-	83,258	573	99,931	7,264
	-	-	<b>83,258</b>	<b>573</b>	<b>99,931</b>	<b>7,264</b>

During 2014, 2013 and 2012 gains / (losses) from cross-currency interest rate swap agreements amounted to \$(25,811), \$(6,448) and \$6,976, respectively, and were included in "Foreign currency exchange gain, net" line in the consolidated statements of income.

## 18 PARTIAL DISPOSAL OF INVESTMENT

In September 2013 the Group signed an agreement with Societe Wallonne de Gestion et de Participations S.A. (SOGEPA), a Belgian state-owned company, to sell a 20.5% stake in SIF S.A.'s subsidiary – NLMK Belgium Holdings S.A. (NBH), which comprises NLMK Europe's operating and trading companies, excluding NLMK DanSteel, for EUR 91.1 million (\$122.9 million). The agreement provides SOGEPA with certain governance rights over NBH and its subsidiaries, and key management decisions will be taken jointly by the Group and SOGEPA by their representation on the board of directors of NBH.

The Group had brought in SOGEPA as a strategic investor in the context of the continuing restructuring of its European assets aimed at further enhancing efficiency and optimizing costs.

The agreement resulted in the loss of control by the Group over NBH and therefore NBH was deconsolidated from the Group consolidated financial statements with effect from September 30, 2013.



## 18 PARTIAL DISPOSAL OF INVESTMENT (continued)

The fair value of the Group's remaining 79.5% interest in NBH was determined based on management's best estimates of future cash flows, including assumptions regarding the increase in capacity utilization and the implementation of the operational business plan, including the restructuring plan. This stake in the amount of \$459.2 million was accounted for as an investment in associated undertakings, and will be treated as a related party balance. The Group has recorded a gain on disposal related to the transaction amounting to \$18.9 million, which is included in "Gains / (losses) on investments, net" line.

	<b>USD'mln</b>
Proceeds	122.9
Net assets of NBH at date of disposal	(373.8)
Fair value of remaining 79.5% of NBH	459.2
Release of cumulative translation adjustment	130.3
Goodwill written off	(289.7)
Fair value of put / call option	(30.0)
<b>Gain on disposal</b>	<b>18.9</b>

Information about the Group's operations with SIF S.A. and NBH is disclosed in Note 21.

The carrying amounts of assets and liabilities of NBH as at the date of disposal were as follows:

	<b>USD'mln</b>
<b>Current assets</b>	
Cash and cash equivalents	76.7
Accounts receivable and advances given, net	329.5
Inventories, net	609.4
Other current assets	14.3
	<b>1,029.9</b>
<b>Non-current assets</b>	
Property, plant and equipment, net	980.7
Deferred income tax assets	149.1
Other non-current assets	3.7
	<b>1,133.5</b>
<b>Total assets</b>	<b>2,163.4</b>
<b>Current liabilities</b>	
Short-term borrowings, including:	(302.2)
- loans from NLMK Group	(0.1)
Trade and other accounts payable, including:	(624.7)
- accounts payable to NLMK Group	(422.2)
	<b>(926.9)</b>
<b>Non-current liabilities</b>	
Long-term borrowings, including:	(531.9)
- loans from NLMK Group	(76.6)
Deferred income tax liability	(199.2)
Other long-term liabilities	(131.6)
	<b>(862.7)</b>
<b>Total liabilities</b>	<b>(1,789.6)</b>
<b>Equity</b>	<b>373.8</b>

Information on NBH's operations from January 1, 2013 to the date of disposal is as follows:

	<b>USD'mln</b>
Sales revenue	1,062.0
Net loss	(276.7)

## 18 PARTIAL DISPOSAL OF INVESTMENT (continued)

Revenue and net loss of NBH for the fourth quarter of 2013 amounted to \$420,513 and \$(70,882), respectively. Revenue and net loss of NBH before impairment losses for 2014 amounted to \$1,540,365 and \$(243,373), respectively.

Summarized financial information for NBH before impairment losses is as follows (in USD' mln):

	As at December 31, 2014	As at December 31, 2013
Current assets	921.9	993.0
Non-current assets	935.3	1,101.2
<b>Total assets</b>	<b>1,857.2</b>	<b>2,094.2</b>
Current liabilities	(1,054.3)	(819.4)
Non-current liabilities	(488.6)	(963.0)
<b>Total liabilities</b>	<b>(1,542.9)</b>	<b>(1,782.4)</b>
<b>Equity</b>	<b>314.3</b>	<b>311.8</b>

The Group's share in NBH's net loss for the year ended December 31, 2014 and from the date of disposal to December 31, 2013 amounted to \$(193,481) and \$(54,218), respectively, and is included in "Equity in net (losses) / earnings of associates, before impairment" line in the consolidated statements of income.

### *Fair value of options*

In September 2013 SOGEPA and the Group also signed an option agreement, which provides call options for the Group and put options for SOGEPA over its 20.5% stake (5.1% of the common shares of NBH in each of 2016, 2017 and 2018, and any remaining stake after 2023).

Under the option agreement the exercise price will be based on the book value of NBH net assets, subject to a minimum value of 20.5% of the shares of EUR 91.1 million plus fixed interest. The Group has recognized a liability in respect of these options, based on their fair value in the amount of \$82 million and \$30 million as at December 31, 2014 and 2013, respectively. Respective liability was included in other long-term liabilities. The change in the value of the option amounting to \$52 million is included in "Gains / (losses) on investments, net" line.

The options have been valued using standard, market-based valuation techniques. The significant unobservable inputs used in the fair value measurement of the option agreement are the annualized volatility of the underlying shares and the fair value of the underlying shares.

### *Changes to NLMK Belgium Holdings' ownership structure and governance*

In March 2015, the Group and SOGEPA signed an agreement to increase SOGEPA's share in NBH from 20.5% to 49% and on joint management of NBH's businesses. Under the agreement the Group's and SOGEPA's existing respective put and call options over the SOGEPA shares in NBH were terminated.

NBH board of directors is increased to include four representatives of NLMK Group and three representatives of SOGEPA. SOGEPA will also receive board seats at production subsidiaries of NBH.

Earlier, in December 2014, the Group made a conversion of existing loans given into NBH share capital in the amount of EUR 220 million with a corresponding reflection in the consolidated financial statements for the year ended December 31, 2014. These investments are also a part of the agreement signed in March 2015.

The Group and SOGEPA have agreed to support NBH in obtaining financing of its working capital. In March 2015 the shareholders made additional contributions into NBH share capital proportionally their shares (EUR 20.4 million and EUR 19.6 million, respectively).

In the first quarter of 2015 the Group will record a gain on the derecognition of the option liability amounting to EUR 68 million (\$82 million using the exchange rate at December 31, 2014) and will reflect a loss on the disposal of 28.5% shares in NBH amounting EUR 37 million (\$45 million using the exchange rate at December 31, 2014).

## 19 SEGMENT INFORMATION

The Group has four reportable business segments: steel, foreign rolled products (Note 18), long products and mining. Results of the production of coke and other coke-chemical products are presented within the steel segment in these consolidated financial statements. These segments are combinations of subsidiaries, have separate management teams and offer different products and services. The above four segments meet the criteria for reportable segments. Subsidiaries are consolidated by the segment to which they belong based on their products and management.

Revenue from segments that does not exceed the quantitative thresholds is primarily attributable to two operating segments of the Group. Those segments include insurance and other services. None of these segments has met any of the quantitative thresholds for determining a reportable segment. The investments in equity method investee and equity in net earnings / (losses) of associates are included in the foreign rolled products (Note 18) and the steel segments.

The Group's management determines intersegmental sales and transfers, as if the sales or transfers were to third parties. The Group's management evaluates performance of the segments based on segment revenues, gross profit, operating income and income from continuing operations, net of income tax.

Segmental information for the year ended December 31, 2014 is as follows:

	Steel	Foreign rolled products	Long products	Mining	All other	Totals	Inter- segmental operations and balances	Consolidated
Revenue from external customers	6,587,765	2,014,985	1,446,944	345,935	117	10,395,746	-	10,395,746
Intersegment revenue	1,284,193	-	367,659	721,831	-	2,373,683	(2,373,683)	-
Depreciation and amortization	(525,281)	(87,374)	(106,601)	(63,621)	(2,114)	(784,991)	-	(784,991)
<b>Gross profit / (loss)</b>	<b>2,153,221</b>	<b>111,874</b>	<b>230,066</b>	<b>717,164</b>	<b>(2,055)</b>	<b>3,210,270</b>	<b>(272,771)</b>	<b>2,937,499</b>
<b>Operating income / (loss)</b>	<b>1,096,103</b>	<b>9,332</b>	<b>(71,265)</b>	<b>576,131</b>	<b>(4,526)</b>	<b>1,605,775</b>	<b>(121,784)</b>	<b>1,483,991</b>
Interest income	145,031	1,788	3,762	30,423	1,059	182,063	(145,569)	36,494
Interest expense	(147,938)	(39,047)	(85,307)	-	(97)	(272,389)	145,569	(126,820)
Income tax	(207,844)	12,122	(39,013)	(192,221)	(152)	(427,108)	20,805	(406,303)
<b>Income / (loss), net of income tax</b>	<b>1,384,342</b>	<b>(111,049)</b>	<b>11,727</b>	<b>755,821</b>	<b>74</b>	<b>2,040,915</b>	<b>(676,733)</b>	<b>1,364,182</b>
Segment assets, including goodwill	8,792,244	1,696,666	1,486,842	1,934,766	99,565	14,010,083	(3,604,326)	10,405,757
Capital expenditures	(291,891)	(17,894)	(49,886)	(181,996)	(18,752)	(560,419)	-	(560,419)



## 19 SEGMENT INFORMATION (continued)

Segmental information for the year ended December 31, 2013 is as follows:

	Steel	Foreign rolled products	Long products	Mining	All other	Totals	Inter- segmental operations and balances	Consolidated
Revenue from external customers	6,468,371	2,740,056	1,328,178	372,210	627	10,909,442	-	10,909,442
Intersegment revenue	1,396,165	1,698	388,149	978,765	-	2,764,777	(2,764,777)	-
Depreciation and amortization	(538,837)	(163,193)	(87,958)	(71,482)	(46)	(861,516)	-	(861,516)
<b>Gross profit / (loss)</b>	<b>1,190,897</b>	<b>(33,739)</b>	<b>204,281</b>	<b>923,749</b>	<b>312</b>	<b>2,285,500</b>	<b>(166,095)</b>	<b>2,119,405</b>
<b>Operating income / (loss)</b>	<b>98,110</b>	<b>(257,182)</b>	<b>6,807</b>	<b>788,308</b>	<b>(2,513)</b>	<b>633,530</b>	<b>10,286</b>	<b>643,816</b>
Interest income	208,412	658	5,914	24,540	1,147	240,671	(200,430)	40,241
Interest expense	(150,181)	(51,143)	(112,869)	-	(106)	(314,299)	200,430	(113,869)
Income tax	(57,655)	(45,380)	(3,445)	(116,806)	(232)	(223,518)	1,581	(221,937)
<b>Income / (loss), net of income tax</b>	<b>160,479</b>	<b>(343,533)</b>	<b>187,042</b>	<b>762,328</b>	<b>(114)</b>	<b>766,202</b>	<b>(504,658)</b>	<b>261,544</b>
Segment assets, including goodwill	13,046,727	1,925,216	2,781,821	2,374,010	62,838	20,190,612	(3,906,531)	16,284,081
Capital expenditures	(391,476)	(48,483)	(179,791)	(125,663)	(10,877)	(756,290)	-	(756,290)

Segmental information for the year ended December 31, 2012 is as follows:

	Steel	Foreign rolled products	Long products	Mining	All other	Totals	Inter- segmental operations and balances	Consolidated
Revenue from external customers	7,149,802	3,466,682	1,198,660	340,776	672	12,156,592	-	12,156,592
Intersegment revenue	1,526,183	1,336	446,057	996,889	-	2,970,465	(2,970,465)	-
Depreciation and amortization	(416,897)	(198,500)	(84,787)	(67,479)	(52)	(767,715)	-	(767,715)
<b>Gross profit / (loss)</b>	<b>1,728,436</b>	<b>(71,609)</b>	<b>273,209</b>	<b>922,654</b>	<b>504</b>	<b>2,853,194</b>	<b>41,245</b>	<b>2,894,439</b>
<b>Operating income / (loss)</b>	<b>551,072</b>	<b>(346,901)</b>	<b>85,696</b>	<b>793,094</b>	<b>(2,316)</b>	<b>1,080,645</b>	<b>52,130</b>	<b>1,132,775</b>
Interest income	254,444	1,442	4,170	20,182	1,242	281,480	(252,899)	28,581
Interest expense	(98,877)	(53,838)	(168,622)	-	(24)	(321,361)	252,899	(68,462)
Income tax	(161,158)	41,829	(16,085)	(160,823)	(372)	(296,609)	(8,103)	(304,712)
<b>Income / (loss), net of income tax</b>	<b>817,389</b>	<b>(429,860)</b>	<b>(40,140)</b>	<b>618,056</b>	<b>580</b>	<b>966,025</b>	<b>(355,868)</b>	<b>610,157</b>
Segment assets, including goodwill	14,713,625	3,861,038	2,822,417	2,269,724	55,224	23,722,028	(5,264,508)	18,457,520
Capital expenditures	(747,608)	(173,174)	(300,214)	(230,010)	(2,380)	(1,453,386)	-	(1,453,386)



## 19 SEGMENT INFORMATION (continued)

The allocation of total revenue by territory is based on the location of end customers who purchased the Group's products. The Group's total revenue from external customers by geographical area for the years ended December 31, 2014, 2013 and 2012, is as follows:

	<u>For the year ended December 31, 2014</u>	<u>For the year ended December 31, 2013</u>	<u>For the year ended December 31, 2012</u>
Russia	4,352,345	4,373,360	4,398,398
European Union	1,901,570	2,073,889	2,538,793
Middle East, including Turkey	636,540	875,412	902,346
North America	2,084,939	1,558,876	1,646,819
Asia and Oceania	319,269	794,218	1,364,965
Other regions	1,101,083	1,233,687	1,305,271
	<u>10,395,746</u>	<u>10,909,442</u>	<u>12,156,592</u>

Geographically, all significant assets, production and administrative facilities of the Group are substantially located in Russia, USA and Europe.

## 20 RISKS AND UNCERTAINTIES

### (a) Operating environment of the Group

The Russian Federation's economy continues to display some characteristics of an emerging market. These characteristics include, but are not limited to, the existence of a currency that in practice is not freely convertible in most countries outside the Russian Federation and relatively high inflation. The legal, tax and regulatory frameworks continue to develop and are subject to varying interpretations (Note 22(f)).

The future economic direction of the Russian Federation is largely dependent upon the effectiveness of economic, financial and monetary measures undertaken by the Government, together with tax, legal, regulatory and political developments. Management believes it is taking all the necessary measures to support the sustainability and growth of the Group's business.

The political and economic turmoil witnessed in the region, including the developments in Ukraine have had and may continue to have a negative impact on the Russian economy, including the weakening of the Russian ruble. At present, there is an ongoing threat of sanctions against Russia and Russian officials the impact of which on Russian economy, if they were to be implemented, are difficult to determine at this stage. These events may have a significant impact on the Group's operations and financial position, the effect of which is difficult to predict.

The major financial risks inherent to the Group's operations are those related to market risk, credit risk and liquidity risk. The objectives of the financial risk management function are to establish risk limits, and then ensure that exposure to risks stays within these limits.

### (b) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises of three types of risk: interest rate risk, foreign currency risk and commodity price risk.

#### *Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The risk of changes in market interest rates relates primarily to the Group's long-term debt obligations with floating interest rates. To manage this risk the Group analyzes interest rate risks on a regular basis. The Group reduces its exposure to this risk by having a balanced portfolio of fixed and variable rate loans.

20 RISKS AND UNCERTAINTIES (continued)

*Foreign currency risk*

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The export-oriented companies of the Group are exposed to foreign currency risks. To minimize foreign currency risks the export program is designed taking into account potential (forecast) major foreign currencies' exchange fluctuations. The Group diversifies its revenues in different currencies. In its export contracts the Group controls the balance of currency positions: payments in foreign currency are settled with export revenues in the same currency. At the same time standard hedging instruments to manage foreign currency risk might be used.

The net foreign currency position presented below calculated in respect of major currencies by items of consolidated balance sheet as the difference between assets and liabilities denominated in a currency other than the functional currency of the entity at December 31, 2014.

	US dollar	Euro	Other currencies
Cash and cash equivalents	230,441	107,074	2,556
Accounts receivable and advances given	11,418	406,664	4,324
Short-term investments	422,951	164,821	-
Long-term investments	-	141,219	-
Accounts payable and other liabilities	(51,159)	(107,651)	(130)
Short-term borrowings	(117,710)	(126,862)	-
Long-term borrowings	(1,178,299)	(494,028)	-
	<b>(682,358)</b>	<b>91,237</b>	<b>6,750</b>

US dollar is the Group's presentation currency of the consolidated financial statements, while the Russian ruble – is the functional currency for most of the Group's entities. Therefore the Russian ruble to US dollar exchange rate has a significant impact on the consolidated financial statements. The official Russian ruble to the US dollar exchange rates as determined by the Central Bank of the Russian Federation increased from 56.2584 to 57.3879 in the period from December 31, 2014 to March 26, 2015. The official Russian ruble to the Euro exchange rates as determined by the Central Bank of the Russian Federation decreased from 68.3427 to 62.7651 in the period from December 31, 2014 to March 26, 2015.

*Commodity price risk*

Commodity price risk is a risk arising from possible changes in price of raw materials and metal products, and their impact on the Group's future performance and the Group's operational results.

The Group minimizes its risks, related to production distribution, by having a wide range of geographical zones for sales, which allows the Group to respond quickly to changes in the situation on one or more sales markets on the basis of an analysis of the existing and prospective markets.

One of the commodity price risk management instruments is vertical integration. A high degree of vertical integration allows cost control and effective management of the entire process of production: from mining of raw materials and generation of electric and heat energy to production, processing and distribution of metal products.

To mitigate the corresponding risks the Group also uses formula pricing tied to price indices for steel products when contracting raw and auxiliary materials.



## **20 RISKS AND UNCERTAINTIES (continued)**

### **(c) Credit risk**

Credit risk is the risk when counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss.

The Group is exposed to credit risk from its operating activities (primarily for trade receivables and advances given to suppliers) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments. Customer credit risk is managed by each business unit subject to the Group's established policy, procedures and control relating to customer credit risk management.

The Group structures the levels of credit risk it undertakes by assessing the degree of risk for each counterparty or groups of parties. Such risks are monitored on a revolving basis and are subject to a quarterly, or more frequent, review.

The Group's management reviews ageing analysis of outstanding trade receivables and follows up on past due balances.

### **(d) Liquidity risk**

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Group is exposed to daily calls on its available cash resources.

The Group monitors its risk to a shortage of funds using a regular cash flow forecast. The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank overdrafts, bank loans, debentures, finance leases. To provide for sufficient cash balances required for settlement of its obligations in time the Group uses detailed budgeting and cash flow forecasting instruments.

### **(e) Insurance**

To minimize risks the Group concludes insurance policies which cover property damages and business interruptions, freightage, general liability and vehicles. In respect of legislation requirements, the Group purchases compulsory motor third party liability insurance, insurance of civil liability of organizations operating hazardous facilities. The Group also buys civil liability insurance of the members of self-regulatory organizations, directors and officers liability insurance, voluntary health insurance for employees of the Group.

## **21 RELATED PARTY TRANSACTIONS**

Related parties relationships are determined with reference to ASC No. 850, *Related Party Disclosures*. Balances as at December 31, 2014, 2013 and 2012 and transactions for the years ended December 31, 2014, 2013 and 2012 with related parties of the Group consist of the following:

### **(a) Sales to and purchases from related parties**

#### *Sales*

Sales to NBH group were \$985,679 and \$227,697 for the years ended December 31, 2014 and 2013, respectively. Sales to other related parties were \$7,683, \$9,079 and \$11,320 for the years ended December 31, 2014, 2013 and 2012, respectively.

Accounts receivable and advances given to NBH group equaled \$300,912 and \$294,213 at December 31, 2014 and 2013, respectively. Accounts receivable and advances given to other related parties equaled \$17,488, \$36,773 and \$39,930 as at December 31, 2014, 2013 and 2012, respectively.



## 21 RELATED PARTY TRANSACTIONS (continued)

### *Purchases*

Purchases from companies under common control (transportation services rendered by companies of Universal Cargo Logistics Holding group) were \$375,924, \$411,256 and \$521,331 for the years ended December 31, 2014, 2013 and 2012, respectively. Purchases from other related parties were \$60,582, \$16,334 and \$11,366 for the years ended December 31, 2014, 2013 and 2012, respectively.

Accounts payable to related parties were \$27,479, \$21,512 and \$6,837 as at December 31, 2014, 2013 and 2012, respectively.

### (b) Financial transactions

Loans, issued to NBH group companies (Note 18) and accounted for under short-term and long-term investments, amounted to \$209,574 and \$185,595 as at December 31, 2014 and 2013, respectively.

Deposits and current accounts of the Group companies in banks under significant influence of the Group's controlling shareholder (OJSC Bank ZENIT and OJSC Lipetskcombank) amounted to \$36,530, \$92,449 and \$77,079 as at December 31, 2014, 2013 and 2012, respectively. Related interest income from these deposits and current accounts for the years ended December 31, 2014, 2013 and 2012 amounted to \$3,453, \$3,344 and \$1,361, respectively.

### (c) Financial guarantees issued

As at December 31, 2014 and 2013 guarantees issued by the Group for borrowings of NBH group companies' amounted to \$611,644 and \$790,618, respectively, which is the maximum potential amount of future payments. Corresponding guarantees were accounted for within the Group as at December 31, 2012. As at December 31, 2012 the Group did not have guarantees issued for the loans of companies outside the Group. No amount has been accrued in these consolidated financial statements for the Group's obligation under these guarantees as the Group assesses probability of cash outflows, related to these guarantees, as low.

### (d) Contributions to non-governmental pension fund and charity fund

Total contributions to a non-governmental pension fund and charity fund amounted to \$9,144, \$6,517 and \$13,151 in 2014, 2013 and 2012, respectively. The Group has no long-term commitments to provide funding, guarantees or other support to the abovementioned funds.

## 22 COMMITMENTS AND CONTINGENCIES

### (a) Anti-dumping investigations

The Group's export trading activities are subject from time to time to compliance reviews of importers' regulatory authorities. The Group's export sales were considered within several anti-dumping investigation frameworks. The Group takes steps to address negative effects of the current and potential anti-dumping investigations and participates in the settlement efforts coordinated through the Russian authorities. No provision arising from any possible agreements and resolutions as a result of anti-dumping investigations has been made in the accompanying consolidated financial statements.

### (b) Litigation

The Group, in the ordinary course of business, is the subject of, or party to, various pending or threatened legal actions. The Group's management believes that any ultimate liability resulting from these legal actions will not significantly affect its financial position or results of operations, and no amount has been accrued in the accompanying consolidated financial statements.



## **22 COMMITMENTS AND CONTINGENCIES (continued)**

Initiated in January 2010 by the non-controlling shareholder of OJSC Maxi-Group court proceeding at the International Commercial Arbitration Court at the Chamber of Commerce and Industry of the Russian Federation (hereinafter, ICA Court) regarding the enforcement of the additional payment by the Parent Company for the shares of OJSC Maxi-Group ended in January 2012 in favor to the Parent Company.

Initiated in December 2012 by the non-controlling shareholder of OJSC Maxi-Group court proceeding at ICA Court regarding the loss of assets in connection with a share-purchase agreement ended in January 2014. Arbitrators stated that ICA Court lacks jurisdiction to adjudicate the claim of Maxi-Group's non-controlling shareholder against the Parent Company and terminated examinations.

No further appeal is possible in these claims.

Recently there are still few court proceedings initiated by the non-controlling shareholder of OJSC Maxi-Group going on in certain European courts and related to the claim filed to ICA Court in January 2010. In April 2014 the French court decided to execute a decision of the court of Russia (which was cancelled in Russia) on the territory of France. In December 2014 the Parent Company claimed the appeal on this decision. The Group's management considers the probability of unfavorable outcome and cash outflow in connection with these court proceedings is low and accordingly, no accruals in relation to these claims were made in these consolidated financial statements.

In the third quarter of 2014 the Group received about \$104 million in course of bankruptcy proceedings which were the result of execution of the decision taken by Russian court in 2012. This amount is included in "Gains / (losses) on investments, net" line in the consolidated statements of income.

### **(c) Environmental matters**

The enforcement of environmental regulation in the Russian Federation is evolving and the enforcement posture of government authorities is continually being reconsidered. The Group periodically evaluates its obligations under environmental regulations. As obligations are determined, they are recognized immediately. Potential liabilities, which might arise as a result of changes in existing regulations, civil litigation or legislation, cannot be reasonably estimated. In the current enforcement climate under existing legislation, management believes that the Group has met the Government's federal and regional requirements concerning environmental matters, therefore there are no significant liabilities for environmental damage or remediation.

### **(d) Capital commitments**

Management estimates the outstanding agreements in connection with equipment supply and construction works amounted to \$481,487, \$498,557 and \$712,527 as at December 31, 2014, 2013 and 2012, respectively.

### **(e) Social commitments**

The Group makes contributions to mandatory and voluntary social programs. The Group's social assets, as well as local social programs, benefit the community at large and are not normally restricted to the Group's employees. The Group has transferred certain social operations and assets to local authorities, however, management expects that the Group will continue to fund certain social programs through the foreseeable future. These costs are recorded in the period they are incurred.

### **(f) Tax contingencies**

Russian tax, currency and customs legislation is subject to varying interpretations and changes, which can occur frequently. Management's interpretation of such legislation as applied to the transactions and activity of the Group may be challenged by the relevant regional and federal authorities. Recent events within the Russian Federation suggest that the tax authorities may be taking a more assertive position in their interpretation of the legislation and assessments, and it is possible that transactions and activities, including certain operation of intercompany financing of Russian subsidiaries within the Group, that have not been challenged in the past may be challenged. As a result, significant additional taxes, penalties and interest may be assessed, and certain expenses used for profit tax calculation may be excluded from tax returns. Fiscal periods remain open to review by the authorities in respect of taxes for three calendar years preceding the year of review. Under certain circumstances reviews may cover longer periods.



## **22 COMMITMENTS AND CONTINGENCIES (continued)**

Russian transfer pricing legislation was amended starting from January 1, 2012. The new transfer pricing rules appear to be more technically elaborate and, to a certain extent, better aligned with the international principles. The new legislation provides the possibility for tax authorities to make transfer pricing adjustments and impose additional tax liabilities in respect of controlled transactions (defined by applicable legislation), provided that the transaction price is not arm's length. Management exercises its judgment about whether or not the transfer pricing documentation that the entity has prepared, as required by the new legislation, provides sufficient evidence to support the Group's tax positions. Given that the practice of implementation of the new Russian transfer pricing rules has not yet developed, the impact of any challenge of the Group's transfer prices cannot be reliably estimated, however, it may be significant to the financial position and the results of the Group's operations.

As at December 31, 2014, management believes that its interpretation of the relevant legislation is appropriate and the Group's tax, currency and customs positions will be sustained.

## **23 SUBSEQUENT EVENTS**

The Group's management has performed an evaluation of subsequent events through the period from January 1, 2015 to March 26, 2015, which is the date when these consolidated financial statements were available to be issued and disclosed them in Note 18.